



Exam : 650-575

Title : Lifecycle Services Advanced Security (LCSAS)

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**QUESTION 1:**

Which service component in the security implement phase includes activities such as executing test cases, capturing test result, and tuning test procedures?

- A. Staging
- B. Network Ready for Use
- C. Define Technical Procedures
- D. As-Built Documentation
- E. Acceptance Testing

Answer: E

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**QUESTION 2:**

Which of the following is the best description of the develop project management plan activity within the project-planning service component?

- A. Obtains customer surveys, captures lessons learned, and update leading practices
- B. Integrates devices without disrupting the existing network or creating points of vulnerability
- C. Documents planning of assumptions and decisions; facilitates communication among stakeholders, and documents approved scope, cost and schedule baselines.
- D. Create final network documentation that reflects "as-built" information for customer, including specific design requirements and configurations

Answer: C

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**QUESTION 3:**

Which three business requirement development activities are performed in the prepare phase before creating a technology strategy? (Choose three)

- A. Document and Categorize the Business Requirement of Customer in Terms of Performance, Availability, Capacity, and Security
- B. Create a Business Case
- C. Produce a Documented Technology Strategy
- D. Identify and Assess the Business Requirements of Customer
- E. Conduct a Systems Strategy Meeting.
- F. Create a Bill of Materials

Answer: A,D,E

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**QUESTION 4:**

**CORRECT TEXT**

Which implement phase service component provides for creating the final network documentation that reflects information for the customer, including specific desing requirements and configurations?

- A. Device Deployment
- B. Post-Implementation support handoff meeting
- C. As-Built Documentation
- D. Staff Training for IT Admin and Help Desk.

Answer: C

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**QUESTION 5:**

Which three of the following service component are included in the desing phase?  
(Choose Three)

- A. Account Qualification and Planning
- B. Staging Plan Development
- C. Systems Acceptance Test Plan Development
- D. Proposal Development
- E. Staff Training
- F. Detailed Desing Customer Sing-off

Answer: B,C,F

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**QUESTION 6:**

Which service component is in the security operate phase ?

- A. Operations Design
- B. Change Management
- C. Operation Assessment
- D. Security Technology Assessment

Answer: B

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**QUESTION 7:**

In which service component of the security operate phase are network issues analyzed to identify trends?

- A. Security Administration
- B. Incident Management
- C. Operation Setup
- D. System Monitoring

Answer: B

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**QUESTION 8:**

Which Cisco Lifecycle Services security phase defines operational excellence through ongoing improvement of system performance and functionality?

- A. Optimize
- B. Design
- C. Operate
- D. Implement
- E. Prepare

Answer: A

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**QUESTION 9:**

Which service component is part of the security implement phase?

- A. Select Fault Management Tools and Products
- B. Change Management
- C. Project Closeout
- D. Operations Setup

Answer: C

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**QUESTION 10:**

What is the purpose of the technology strategy development service component in the prepare phase?

- A. Create a network diagram that contains network topology and location of each management console
- B. Create a breakdown of project tasks and responsibilities
- C. Create a model network that will allow the customer to how the proposed security technology solution will work
- D. Include a statement of work that defines the scope of work to be completed for the proposed security solution
- E. Help identify and document the customer's current network architecture and security policies and create a gap analysis.

Answer: C

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**QUESTION 11:**

Which Implement phase service component describes activities to install and test your security solution in a nonproduction environment?

- A. Proof of Concept
- B. Lab Testing
- C. Staging
- D. Acceptance Testing

Answer: C

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**QUESTION 12:**

Which activity is included in the security business requirements development service component in the prepare phase?

- A. Hold Partner and Cisco Systems Strategy Meeting.
- B. Conduct Initial Interview
- C. Conduct Executive Sponsor Interview
- D. Conduct Business Requirements Workshops.

Answer: D

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**QUESTION 13:**

Which two activities are included in security detailed desing development service component in the design phase? (Choose two)

- A. Develop the Detailed Design for Intrusion Prevention System
- B. Conduct Site Readiness Assessment
- C. Create a Detailed Staff Training Matrix
- D. Conduct Site Readiness Assessment
- E. Present Low-Level Design
- F. Perform Detailed Analysis for Intrusion Prevention System

Answer: A,F

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**QUESTION 14:**

Which of the following is the best description of Cisco Security Agent staging activity in the implement phase?

- A. Completing the implementation of the Cisco Security Agent policies and groups requires the execution of tashs and deliverables that support these installations.
- B. Install the databases, VPN/Security Management System server, and the Management Center for Cisco Security Agent.
- C. Ensure that the list of hardware is proper and complete.

D. Install and test the Cisco Security Agent component in a nonproduction lab environment.

Answer: D

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**QUESTION 15:**

Which of the following is the best definition of the Cisco Lifecycle Services approach?

- A. Determines the correct pricing of Cisco products
- B. Consists of the phase of plan, deploy, support, and troubleshoot
- C. Defines the minimum set of services required to successfully deploy and operate Cisco technologies
- D. Provides partners with a useful way to leverage Cisco resources

Answer: C

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**QUESTION 16:**

Which three activities are part of a security site readiness assessment service component in the plan phase? (Choose three)

- A. Business Case development
- B. Perform an Acceptance Test Plan
- C. Facility Site Survey
- D. Assess Infrastructure Requirements
- E. Perform Site Assessment Gap Analysis
- F. As-Built Documentation

Answer: C,D,E

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**QUESTION 17:**

Which service component is part of the design phase?

- A. High-Level Design Development
- B. Implementation Plan Development
- C. Site Readiness Assessment
- D. Change Management

Answer: B

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**QUESTION 18:**

Which service component helps manage real-time network issues?

- A. Incident and problem management
- B. Change Management
- C. Acceptance Test Plan
- D. Configuration Management

Answer: A

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**QUESTION 19:**

What is key objective of the security solutions readiness assessment?

- A. Document the current and future technology projects of the customer
- B. Assess and document infrastructure for the proposed solution
- C. Document power and UPS availability.
- D. Create a desing specification document

Answer: B

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**QUESTION 20:**

Which two of these activities comprise the mplementation plan development service component in the desing phase? (Choose Two)

- A. Discuss Project Roles and Responsibilities.
- B. Develop the System Implementation Plan.
- C. Present System Implementation Plan
- D. Confirm Project and Milestone Dates

Answer: B,C

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**QUESTION 21:**

In which service component is the analysis of the current security policies and procedures of the customer performed?

- A. Site Readiness Assessment
- B. Detailed Design Development
- C. Kickoff Meeting
- D. Security Solutions Readiness Assessment

Answer: D

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**QUESTION 22:**

In the security design phase, which service component provides a comprehensive, implementation-ready design for a security solution for the customer?

- A. Staging Plan
- B. Business Plan
- C. Detailed Design Development
- D. Implementation Plan
- E. Systems Acceptance Test Plan Development

Answer: C

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**QUESTION 23:**

Which optimize phase service component assesses continuous improvements of the customer network by recommending remediation measures, including optimizing device configurations, capacity planning, traffic analysis, policy and procedure analysis, resolving quality issues, and so on?

- A. Operations Assessment
- B. Site Assessment
- C. Security Assessment
- D. Deployment Assessment

Answer: C

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**QUESTION 24:**

Which activity describes system monitoring in the security operate phase?

- A. Document planning of assumptions and decisions; facilitate communication among stakeholders; and document approved scope, cost, and schedule baselines
- B. Conduct monitoring activities, and report on service-level metrics, and abnormal events or trends that may adversely affect the availability, capacity, performance, and security of the security system
- C. Define processes and principles to address, manage, and monitor the security system security-related issues
- D. Create final network documentation that reflects "as-built" information for customers, including specific design requirements and configurations

Answer: B

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**QUESTION 25:**

Which service component in the prepare phase consists of creating a topology map for the solution and identifying the products and services that will be required to implement the security solution?

- A. Site Readiness Assessment



- B. Detailed Design Development
- C. Security Readiness Assessment
- D. System Acceptance Test Development
- E. Account Qualification
- F. High-Level Design Development

Answer: F

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**QUESTION 26:**

Which partner benefit is associated with executing a comprehensive security, detailed design system acceptance test plan?

- A. Ensuring that tools and procedures are in place for operating the solution on an ongoing basis.
- B. Correctly implementing the customer security policies in security solution configurations
- C. Ensuring that all necessary hardware and software products are included in the design.
- D. Helping to improve margins and profitability by reducing the possibility of prolonged engagements

Answer: B

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**QUESTION 27:**

Which two of these activities are included in the operations plan development service component in the security desing phase ? (Choose two)

- A. Review Documentation
- B. Hold Project Kickoff Meeting.
- C. Operations implementation for security.
- D. Present Implementation and Operation Statement of Work
- E. Operational Desing Development.

Answer: A,E

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**QUESTION 28:**

Which of the following is an activity of the site readiness assessment service component in the plan phase

- A. Install and Test System Component in a Nonproduction Environment
- B. Align Business Requirement to Technical Requirements
- C. Assess Infrastructure Requirements
- D. Create a Plan to Recycle Used Equipment

Answer: C

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**QUESTION 29:**

Which service component in the design phase develops a plan that identifies the steps to move from an existing system to a proposed system?

- A. Staging Plan Development
- B. Business Plan Development
- C. Business Requirements Document
- D. Implementation Plan development

Answer: D

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**QUESTION 30:**

Which service component is typically performed prior to the handover to a customer operations organization?

- A. Skill Assessment
- B. Security Check
- C. Acceptance Testing
- D. Project Closeout
- E. Systems Integration

Answer: C

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**QUESTION 31:**

Which design phase service component reviews the low-level design with the customer and obtains a signed Letter of Understanding?

- A. Obtain a Detailed design Customer Signoff
- B. Create a detailed Staging Plan
- C. Hold a Project Kickoff Meeting
- D. Implement an Acceptance Test Plan

Answer: A

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**QUESTION 32:**

In which of the following phase are the business requirements of the customer identified and documented?

- A. Prepare

- B. Design
- C. Operate
- D. Plan

Answer: A

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**QUESTION 33:**

Which activity is performed in a security solution readiness assessment?

- A. Survey Facility Site
- B. Preliminary Technology Discovery
- C. Assessment and Remediation Planning
- D. Assess Existing Software Operations Procedures

Answer: D

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**QUESTION 34:**

Which activity is included in the security technology assessment services component?

- A. Defines Roles and Responsibilities of Staff
- B. Execute Network Performance Testing
- C. Develop As-Built Documentation
- D. Conduct an Assessment of a Customer's Network Security

Answer: D

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**QUESTION 35:**

Which service component in the implement phase includes activities such as obtaining customer satisfaction, holding a lessons-learned meeting, and updating leading practices?

- A. Security System Installation
- B. Acceptance Testing
- C. Project Closeout
- D. Staging
- E. As-Built Documentation

Answer: C

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**QUESTION 36:**

Which design phase services component activity is part of the staging plan development?

- A. Present Systems Acceptance Test Plan

- B. Planning an Escalation Notification Process
- C. Detailing Installation and Service Requirements in a Controlled Implementation
- D. Checking Hardware and Software Configuration

Answer: C

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**QUESTION 37:**

Which of the following is the most accurate statement regarding the account qualification and planning service component in the prepare phase?

- A. It provides the partner with information regarding customer acceptance of the new solution
- B. It identifies the key players, high-Level solution requirements, timelines, and scope of the opportunity, by stakeholder interviews
- C. It takes into consideration the physical characteristics of a customers
- D. It provides information regarding the current network infrastructure readiness

Answer: B

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**QUESTION 38:**

Which of these activities is part of the detailed desing system acceptance test plan development service component in the desing phase ?

- A. Confirm Project and Milestone Dates
- B. Discuss and Document Progress of Remediation Plan
- C. Present Systems Acceptance Test Plan
- D. Present and Discuss Staging Plan at the Customer Site

Answer: C

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**QUESTION 39:**

Which service component within the security prepare phase provides a finacial justification for the customer in the adoption of technology?

- A. Business Case Development
- B. Technology Strategy Development
- C. Proof of Concept
- D. High-Level Design Development

Answer: A

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**QUESTION 40:**

In which phase do you provide the Staff Training for End Users, and Staff Training for IT Admin and Help Desk?

- A. Prepare
- B. Design
- C. Implement
- D. Plan

Answer: C

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**QUESTION 41:**

Which two service components are included in the security design phase? (Choose two)

- A. Operations Plan Development
- B. As-Built Documentation Development
- C. Application Value Assessment
- D. Business Requirements Development
- E. Implementation Plan Development

Answer: A,E

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**QUESTION 42:**

In which service component is the electronic notification tool more often used?

- A. Security Administration
- B. Change Management
- C. System Monitoring
- D. Configuration Management
- E. Operations Setup

Answer: C

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**QUESTION 43:**

Which of these activities are included in the operate phase change management service component?

- A. Manage real-time incidents with security system components via the incident-management process.
- B. Provide and maintain reliable, current information about the security system (hardware, software, and applications) pertinent to the individual components and attributes of the system, and how the components interrelate.
- C. Standardize methods and procedures for authorizing, documenting, and performing changes to a security system.

D. Define processes and principles to address, including changes, and manage security-related issues.

Answer: C

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**QUESTION 44:**

What is an objective of the account planning services component in the prepare phase?

- A. Complete a competitive analysis to create an appropriate vertical approach and strategy
- B. Define the security pain points of a customer
- C. Review the network topology maps of a customer
- D. Review the security policy documents of customer
- E. Create a successful demonstration of the proposed security solution

Answer: A

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**QUESTION 45:**

Which service component includes the activity to complete the execution of....

- A. Detailed Design Development
- B. Post-Implementation Support Handoff Meeting
- C. Staff Training
- D. Staging and System Migration

Answer: D

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**QUESTION 46:**

Which Statement best describes the staging plan development service component within the design phase?

- A. It includes the development and execution of proof-of-concepts test, validates the infrastructure high-level design, and identifies any design enhancements.
- B. It assesses the ability of the site facilities to accommodate the proposed infrastructure.
- C. It provides a plan detailing the installation and service-commission requirement tasks to be staged in a controlled implementation environment that emulates a customer network
- D. It helps improve the performance and functionality of the infrastructure operations and network management system

Answer: C

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**QUESTION 47:**

Which two service component are performed during the security implement phase ?  
(Choose two)

- A. Site Readiness Specification
- B. Acceptance Testing
- C. Project Planning
- D. Configuration Management
- E. Security Readiness Assessment

Answer: B,C

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**QUESTION 48:**

In which service component of the security operate phase would an escalation notification plan be used?

- A. Change Management
- B. Operations Setup
- C. Project Management
- D. Incident or Problem Management

Answer: D

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**QUESTION 49:**

Which three activities are parts of the security technology strategy development service component in the prepare phase? (Choose three)

- A. Develop and Present Technology Strategy
- B. Define Roles and Responsibilities
- C. Site Readiness assessment
- D. Staging Plan Development
- E. Preliminary Technical Discovery
- F. Technology Strategy Meeting

Answer: A,E,F

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**QUESTION 50:**

Developing and executing a project management program, and managing information, resources, and change control, describe which service component in the plan phase?

- A. Project Plan
- B. Proposal Delivery

- C. Site Readiness Assessment
- D. Account Planning

Answer: A

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**QUESTION 51:**

Which task is performed during the development of the detailed design for CSA?

- A. Determine CSA feature and function Design Specifications
- B. Determine Network Availability/Redundancy Specifications
- C. Define Policies and Groups
- D. Review and Generate an IP Addressing Scheme

Answer: C

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**QUESTION 52:**

Which service component in the security solution design phase provides a step-by-step plan detailing the installation activities and tasks to be performed in a controlled environment?

- A. Detailed Design Development
- B. Staging Plan Development
- C. Implementation Plan
- D. Operations Design

Answer: B

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**QUESTION 53:**

For a Security solution, which task is associated with the Business Requirements Development service component in the prepare phase?

- A. Document System Level Functionality
- B. Document Current Topology, Hardware and Software
- C. Analyze the security solution integration requirements with existing legacy platforms
- D. Review Security Alerts and Notification Requirements
- E. Assess Technical Requirements for the proposed security solution

Answer: A

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**QUESTION 54:**

DRAG DROP

You work as a network administrator at Certkiller .com. Your boss, Mrs. Certkiller, is



interested in the CSA implementation. You are required to produce the proper sequence the service components are delivered.

Steps, Select from these	Steps, place here
CSA Implemenation	<i>Place first step here</i>
Staff Training/End-user Training	<i>Place second step, if any, here</i>
Staging	<i>Place third step, if any, here</i>
Project Kickoff	<i>Place fourth step, if any, here</i>
Projet Planning	<i>Place 5th siep, if any, here</i>
Ongoing Support Handoff	<i>Place 6th siep, if any, here</i>
Project Close Out	<i>Place 7th siep, if any, here</i>

Answer:

Steps, Select from these	Steps, place here
Project Planning	Project Planning
Project Kickoff	Project Kickoff
Staging	Staging
CSA Implemenation	CSA Implemenation
Staff Training/End-user Training	Staff Training/End-user Training
Ongoing Support Handoff	Ongoing Support Handoff
Project Close Out	Project Close Out

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**QUESTION 55:**

For a Security solution, Which two tasks are associated with the Business Requirements Development Service Component? (Choose two.)

- A. Perform Preliminary Gap Analysis
- B. Identify CSA, IPS or MARS System Requirements for Supporting Current Operating System Software
- C. Assess Technical Infrastructure for the Security Solution
- D. Identify Key Stakeholders/Business Owners for the Business Requirements Workshop and Send invitations
- E. Document Departmental Business Initiatives Requirements

Answer: D,E

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**QUESTION 56:**

In the Operate Phase, the tasks of analyzing process exceptions belongs to which service component?

- A. Problem Management
- B. Change Management
- C. Incident Management
- D. Service Assurance
- E. Security Management

Answer: D

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**QUESTION 57:**

Who has the responsibility to act as an advocate for both partner and customer?

- A. Field Engineer
- B. Project Manager
- C. Account Manager
- D. Network Operation Center Engineer

Answer: B

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**QUESTION 58:**

In the plan phase, Network readiness assessment addresses which customer need?

- A. In-depth assessment of the operational environmental to support the operation of current and planned solutions

- B. Technologies that best support business requirements and objectives
- C. Comprehensive design specific to the operations and network management processes and tools of the system
- D. Readiness of their existing system infrastructure to support a proposed solution

Answer: D

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**QUESTION 59:**

Which two operations technology strategy development activities within the prepare phase are performed recommending people, processes and tools supporting the operations and management of a system to the customer?

- A. Define and document the appropriate service-level requirements associated with availability, capacity and security that correlate within the technology service delivery goals
- B. Define the requirements for monitoring service-level measurements
- C. Analyze documented business and technology requirements of the customer
- D. Identify and assess the operational requirements that address and meet the business objectives and goals of the customer
- E. Examine and evaluate existing operations and network management process flows and existing operations and network management designs

Answer: C,D

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**QUESTION 60:**

Which Service component should be executed before Change Management?

- A. Escalation Process
- B. Operations Design
- C. Operations Setup
- D. Operation Assessment

Answer: C

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**QUESTION 61:**

Helping to reduce operating costs for Customer by enhancing IT staff productivity is a benefit of which service component within the design phase ?

- A. Staff Plan Development
- B. Detailed Design Development
- C. Staging Plan Development
- D. Migration Plan Development
- E. Security Design Development

Answer: A

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**QUESTION 62:**

In the plan Phase, Which of the following is a deployment project management task?

- A. Collect and verify project management plan requirements
- B. Analyze current infrastructure and propose new solution
- C. Review Logical, system and user design
- D. Develop Backup/Recovery
- E. Obtain and review security procedures

Answer: A

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**QUESTION 63:**

Which service component within the design phase does the following describe? Consider the customer's defined business requirements and the associated performance, availability, resiliency, maintainability, resource capacity and security criteria used to measure and assure the delivery of the required services.

- A. Business Plan
- B. Staging Plan
- C. Project Kick-off
- D. Implementation Plan
- E. Detailed Design validation

Answer: D

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**QUESTION 64:**

Which two components are performed during the implement phase? (Choose two.)

- A. Staff Training
- B. Configuration Management
- C. Design Review
- D. Project Kickoff
- E. Site Readiness Specification
- F. Security Readiness Assessment

Answer: A,D

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**QUESTION 65:**

Which two task are conducted as part of the assess current security management

procedures activity? ( Choose two.)

- A. Review LAN/WAN Configuration
- B. Review Security/Alerts and Notification Requirements
- C. Identify Connectivity Requirements
- D. Review and Generate IP Addressing Scheme
- E. Evaluate Escalation Procedures

Answer: B,E

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**QUESTION 66:**

Which task is conducted as part of the optimization workshop?

- A. Document Systems, Processes, Flow-through, Tools, People, Skills and Best Practices
- B. Analyze and Document Hard Dollar, Productivity and Business Initiative Gains
- C. Determine Network Availability/Redundancy Specifications
- D. Monitor Endpoint Solution System Dashboard, Event Summaries, Graphs and Alarms
- E. Document New Corporate Business initiatives requirements

Answer: E

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**QUESTION 67:**

Which service component belongs to the operate phase?

- A. System Acceptance Testing
- B. Configuration Management
- C. Systems Migration
- D. Operations Implementation
- E. Staging Plan Development

Answer: B

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**QUESTION 68:**

Which task is part of the technology meeting in the prepare phase?

- A. Identify connectivity Requirements
- B. Review security Alerts and Notification Requirements
- C. Document Security Policy Requirements
- D. Review and Generate a Logical-Level Topology Map
- E. Review LAN/WAN Configurations

Answer: C

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**QUESTION 69:**

Which resource is the most critical in writing a custom CSA policy?

- A. CSA Agent Profiler
- B. CSA Reference Customer Policy
- C. Technology Requirements Document
- D. CSA Installation Guide

Answer: A

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**QUESTION 70:**

The Change Management Service component in the operate phase which possible benefit?

- A. Contributes to reducing operating costs by providing a consistent framework for making necessary changes in an efficient and accountable manner
- B. Ensures the Accuracy, Completeness and timeliness of information on the network
- C. Notifies interested parties of problems identified and escalates per customer requirements
- D. Promotes productivity and efficiency in operations processes by enhancing control over the configuration or network devices and providing access to vital configuration data
- E. Improves system service quality and reduces disruptions

Answer: A

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**QUESTION 71:**

Which Service component within the prepare phase provides a high-level, conceptual architecture of the proposed system that addresses the business requirements of the customer ?

- A. Business Requirements Development
- B. High-level Proof of Concept
- C. High-Level Design Development
- D. Technology Strategy Development
- E. High-Level Technology Strategy

Answer: C

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**QUESTION 72:**

Which task must be completed during the System Acceptance Test plan service component?

- A. Agreement on the Logistics of the implementation with the customer and stakeholders
- B. Create a Plan to Ensure that all hardware and software functions are included
- C. Determine Network Elements that will be tested
- D. Customer Signs a "Letter of Understanding" based on the Design Created

Answer: C

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**QUESTION 73:**

Which activity is performed in security Readiness Assessment?

- A. Preliminary Technology Discovery
- B. Survey Facility Site
- C. Assessment and Remediation Planning
- D. Assess Existing Software Operations Procedures

Answer: D

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**QUESTION 74:**

In the Implement Phase, What is the possible customer benefit of implementation support (Day 1)?

- A. Assures customer of a fully operational system and that there is support if needed
- B. Provides documentation needed to understand the details of network that will be useful when planning for future changes to the system
- C. Provides instructions on how to get technical support when needed
- D. Increases revenue or lowers operating costs or does both by helping to ensure that the implemented system is working to the measures defined in the system acceptance test plan

Answer: A

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**QUESTION 75:**

Low level design, Site readiness report, project management plan, network implementation plan and system acceptance test plan are pre-requisites for which service component in the design phase?

- A. Staff Plan Development
- B. Migration Plan Development
- C. Staging Plan
- D. Business Plan

Answer: B

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**QUESTION 76:**

Which of the following definitions best describes business requirements development within prepare phase?

- A. A Service component activity that analyzes business requirements and recommends the appropriate technology strategy
- B. A Set of service component activities that assess and documents the business requirements of a customer
- C. Part of the systems design activity that identifies and documents business requirements to help deploy network technologies
- D. Part of the high-level design activity that addresses business and technical requirements of the customer

Answer: B

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**QUESTION 77:**

In which service component of the operate phase would an escalation notification plan be used?

- A. Project Management
- B. Change Management
- C. Problem Management
- D. Operations Setup

Answer: C

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**QUESTION 78:**

In Implementation phase, as-built documentation provides which of the following?

- A. Response plan and logistics that will allow customers to respond to support requests to day of solution launch and beyond
- B. Technical Assistance to customers in resolving complex issues and hardware replacement when needed
- C. Information indicating customer-specific design requirements and configurations
- D. Installs and tests advanced technology system components in non-production lab environment

Answer: D

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**QUESTION 79:**

What is the first activity that is conducted in an IPS mode Implementation?



- A. Install the Sensor, Schedule a Network Outage Prior to the Installation
- B. Fine Tune the Custom Policy
- C. Create a Rule from a Query
- D. Tune for False Positives

Answer: A

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**QUESTION 80:**

The Project Kick-off in the plan phase provides an opportunity to complete which two of the following tasks? (Choose two)

- A. Confirm Project roles and responsibilities
- B. Understand workflow between departments
- C. Perform detailed analysis of customer requirements
- D. Confirm project and milestone dates
- E. Perform preliminary application discovery

Answer: A,D

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**QUESTION 81:**

Which three high-level design development activities within the prepare phase are performed to create a design that addresses the business and technical needs of the customer? (Choose three.)

- A. Validate the features and functionality of the technology
- B. Document and Categorize business requirements in terms of performance, availability, capacity and security
- C. Identify appropriate products, features and functionalities that address business and technical requirements and goals
- D. Analyze Business and Technology Requirements
- E. Produce a documented High-level Design

Answer: C,D,E

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**QUESTION 82:**

What will the security assessment service component in the optimize phase help to do?

- A. Identify changes that should be made to security policies, procedures or software/hardware products
- B. Ensure specified CSA Network Connectivity Requirements are Met
- C. Document New High Level Training Requirements
- D. Document New Logical-Level Functionality Requirements for CSA, IPS or MARS

Answer: A

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**QUESTION 83:**

What belongs to the implement phase?

- A. Operations Setup
- B. Staff training
- C. Select Fault Management Tools and Products
- D. Change Management

Answer: B

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**QUESTION 84:**

Which resource is most often used during the Detailed Design Development Feature/Functionality Design Development?

- A. Acceptance Test Plan
- B. System Readiness Assessment Report
- C. Site Survey
- D. Business Requirements Document
- E. Product Configuration Checklist

Answer: E

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**QUESTION 85:**

In which service component are gaps between current infrastructure and requirements for CSA analyzed?

- A. Site Readiness Assessment
- B. High Level Design for CSA
- C. Security Readiness Assessment
- D. CSA operations implementation

Answer: A

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**QUESTION 86:**

Which two key tasks belong to Acceptance Testing? (Choose two.)

- A. Stage Equipment
- B. Coordinate Required Customer Involvement
- C. Proof of Concept

- D. Get Acceptance from the customer for the Design and Project Plan
- E. Reme Policies Further if needed

Answer: B,E

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**QUESTION 87:**

In which service component should troubleshooting of the endpoint solution be executed?

- A. Security Administration
- B. Configuration Management
- C. Incident or Problem Management
- D. System Monitoring

Answer: C

---

**QUESTION 88:**

In Which service component are gaps between current infrastructure and requirements for CSA analyzed?

- A. CSA Operations Implementations
- B. Security Readiness Assessment
- C. Site Readiness Assessment
- D. High Level Design For CSA

Answer: C

---

**QUESTION 89:**

When is the escalation procedure template used in the plan phase?

- A. Assess Current Security Management Procedures
- B. Assess Low Level Design Complexity
- C. High Level design development
- D. Change Management Process
- E. Conduct Site Assessment Gap Analysis

Answer: A

---

**QUESTION 90:**

Which of the following tasks belongs in the system monitoring service component of the operate phase?

- A. Verify Configuration Management database
- B. Notify interested parties of problems identified and escalate per-customer requirements
- C. Provide help desk support
- D. Discuss progress of customer remediation plan responsibilities

Answer: B

---

**QUESTION 91:**

Which one of the following describes the task for completing an operations readiness assessment in the plan phase ?

- A. Obtaining and Reviewing Operation Procedures and policies
- B. Developing backup/recovery plan
- C. Creating an escalation plan
- D. Determining network elements that will be tested

Answer: A

---

**QUESTION 92:**

What describes the Business Requirements Development Service Component in the Prepare Phase?

- A. The Creation of a topology map for the solution and the identification of products and services that will be required to implement the solution
- B. A Process by which the partner can determine if the security solution that is being proposed matches the customer's security requirements
- C. The Creation of a Model network that replicates the proposed security solution
- D. Meetings with different customer stakeholders to gather the customer's requirements for the security solution
- E. A process that identifies the customer's security reporting requirements

Answer: D

---

**QUESTION 93:**

Assessing the task performance of functional groups and comparing it with recommended best practices and the requirements of the standard operating procedures of the customer are parts of the analysis of which service component within the design phase?

- A. Migration Plan
- B. Implementation Plan
- C. Implementation Kick-Off Meeting
- D. Staging Plan

E. Staff Plan Development

Answer: E

---

**QUESTION 94:**

**DRAG DROP**

You work as a network administrator at Certkiller .com. Your boss, Mrs. Certkiller, is interested in the CSA policies and groups implementation. You are required to produce the proper sequence for staging.

Steps, Select from these	Steps, place here
Create one Application Group for each type of Application Environment that needs to be protected.	Place first step here
Fine Tune the Customer Policy	Place second step, if any, here
Implement Policies for each Application Group using a Phased Approach	Place third step, if any, here
Implement the Customized CSA Policy using CSA Agent Profiler	Place fourth step, if any, here
Use Default CSA Policy and tune if necessary	Place 5th step, if any, here

Answer:

Steps, Select from these	Steps, place here
	Create one Application Group for each type of Application Environment that needs to be protected.
	Implement Policies for each Application Group using a Phased Approach
	Use Default CSA Policy and tune if necessary
	Implement the Customized CSA Policy using CSA Agent Profiler
	Fine Tune the Customer Policy

---

**QUESTION 95:**

Which service component within the prepare phase validates the features and

functionality documented in the high-level design of a solution?

- A. Technology Strategy Development
- B. Business Requirement Development
- C. High-level Design Development
- D. Business Case Development
- E. Proof of Concept

Answer: E

---

**QUESTION 96:**

During the implement phase, systems acceptance testing does which of the following for the customer?

- A. Provides an objective means of measuring system operability and functionality
- B. Installs, Configures, tests and commissions tools and processes in accordance with the operations implementation plan
- C. Provides information indicating the customer-specific design requirements and configurations
- D. Executes the migration plan by migrating network services from an existing state to a future state

Answer: A

---

**QUESTION 97:**

The preliminary technology discovery is an important activity in the prepare phase. Which two tasks are directly associated with this activity? (Choose two.)

- A. Document Current Topology, Hardware and Software
- B. Document Logical-Level Functionality
- C. Define Feature and Function Requirements for the proposed security solution
- D. Create a Model Network that will allow the customer to see how the technology will function
- E. Perform preliminary Gap Analysis

Answer: A,E

---

**QUESTION 98:**

Which three business case development activities within the prepare phase are performed providing financial justification and business benefits for the customer to review and evaluate before investing in the technology? ( Choose three)

- A. Review High-level Design

- B. Document and present project management budgetary requirements
- C. Develop a financial analysis
- D. Present Business Requirements
- E. Review Business and technical requirements of the customer
- F. Collect and Verify project Management budgetary requirements

Answer: A,C,E

---

**QUESTION 99:**

Developing a plan that identifies specific activities required to take existing services and network architectures and implement them on a new platform or as new services is an activity of which service component in the design phase?

- A. Migration Plan Development
- B. Business Requirements Documents
- C. Business Plan
- D. Detailed Design Development
- E. Implementation Plan
- F. Staging Plan

Answer: A

---

**QUESTION 100:**

Security Management tools and products are selected in which service component?

- A. Feature/Functional design Workshop
- B. Detailed Design Development
- C. Physical Design Workshop
- D. Operations Design Development

Answer: D

---

**QUESTION 101:**

Which task is conducted during the Physical Design Workshop?

- A. Generate a Physical Topology Map
- B. Create Design Specifications Document
- C. Determine CSA/IDS/IPS/MARS Design Configuration
- D. Review LAN/WAN Configuration

Answer: D

---

**QUESTION 102:**

Which activity should be finished before creating the Security readiness assessment report?

- A. Technology Strategy Development
- B. Low Level Design
- C. Implementation Plan
- D. Assessment of Current security Management Procedures

Answer: D

---

**QUESTION 103:**

In the implement phase, staging involves installation and testing the customer's solution components in a non-production lab environment. Which of the following defines the benefit to the partner ?

- A. Proper migration allows the customer to adopt the new hardware or software solution without an unacceptable disruption of their network services
- B. Staging a validates that the system is operational to the customer and provides the customer with increased confidence in the implemented system.
- C. Staging validates the system and proactively identifies and resolves any network implementation issues. It demonstrates to the customers that the partner will deploy a quality network in an efficient manner and mitigates risk that the incorrect software or hardware is delivered to the installation site
- D. A Properly planned and executed Day 1 support plan improves the customer's and their end-users satisfaction with the implemented solution.

Answer: C

---

**QUESTION 104:**

Which task is conducted in the optimization workshop?

- A. Review security solution network availability
- B. Review security solution install guides, release notes and user guides
- C. Determine Network Elements that will be tested
- D. Conduct user community/Adoption Absorption Analysis

Answer: D

---

**QUESTION 105:**

Which activity is conducted as part of the Security Readiness Assessment?



- A. Assess and Document Infrastructure Requirements for the proposed solution
- B. Document Logical-Level Functionality
- C. Perform Preliminary Gap Analysis
- D. Document Location of Legacy Equipment
- E. Assess Existing software operations procedures

Answer: E

---

**QUESTION 106:**

Network readiness assessment is an important service component in the plan phase.

Which task is part of network readiness assessment ?

- A. Assessing current infrastructure and applications and their readiness to support proposed advanced technology system
- B. Conducting a discovery workshop to gather data and initiate network implementation plan development
- C. Accounting for all advanced technology system assets and configurations
- D. Documenting network availability and redundancy requirements

Answer: A

---

**QUESTION 107:**

Which the design phase, a network development that lacks documented details and tasks related to deploying and commissioning a network infrastructure is likely to benefit from the deliverables in which service component?

- A. Detail Design Development
- B. Implementation Plan
- C. Business Requirements Document
- D. Migration Plan Development
- E. Implementation Plan Development

Answer: E

---

**QUESTION 108:**

In Which service component is the analysis of the customer's current security policies and procedures performed?

- A. Site Readiness Assessment
- B. Detail Design Development
- C. Kickoff Meeting
- D. Security Readiness Assessment

Answer: D

---

**QUESTION 109:**

In which service component should troubleshooting of the endpoint solution be executed?

- A. Security Administration
- B. System Monitoring
- C. Configuration Management
- D. Incident or Problem Management

Answer: D

---

**QUESTION 110:**

DRAG DROP

Your boss at Certkiller , Mrs. Certkiller, is curious about CSA implementation. In which order are they delivered?

Steps, Select from these	Steps, place here
<div>Project close out</div>	<div>Place first step here</div>
<div>Staff Training/End-User Training</div>	<div>Place second step, if any, here</div>
<div>Ongoing Support Handoff</div>	<div>Place third step, if any, here</div>
<div>Staging</div>	<div>Place fourth step, if any, here</div>
<div>CSA Implementation</div>	<div>Place fifth step, if any, here</div>
<div>Project Planning</div>	<div>Place sixth step, if any, here</div>
<div>Project Kickoff</div>	<div>Place seventh step, if any, here</div>

Answer:



---

**QUESTION 111:**

Which resource is commonly used when a CSA component is installed?

- A. Sensor Maintenance Procedures
- B. Release Notes
- C. Low Level Design
- D. Policy Guides
- E. None of the above

Answer: B

Explanation:

The release notes provide download and installation instructions, and information on Cisco Security Agent.

Cisco Security Agent for Cisco Personal Assistant software is available on the Cisco Personal Assistant Crypto Software Download page at <http://www.cisco.com/cgi-bin/tablebuild.pl/PA3des> .

Contents:

These release notes contain the following sections:

1. Introduction
2. System Requirements
3. Determining the Software Version
4. Downloading Cisco Security Agent for Cisco Personal Assistant
5. Installing Cisco Security Agent for Cisco Personal Assistant
6. Notes on Using Cisco Security Agent for Cisco Personal Assistant

7. Uninstalling Cisco Security Agent for Cisco Personal Assistant
  8. Cisco Personal Assistant Documentation
  9. Obtaining Documentation
  10. Obtaining Technical Assistance
  11. Obtaining Additional Publications and Information
- 

**QUESTION 112:**

In which service component should troubleshooting of the endpoint solution be executed?

- A. System Monitoring
- B. Configuration Management
- C. Security Administration
- D. Incident or Problem Management
- E. None of the above

Answer: D

Explanation:

Incident or Problem Management is a service component that comprises a broad set of interventions to resolve issues as they arise.

**Identify and solve recurring incidents using the problem management process**

**Troubleshoot the problem**

**Provide upgrades, updates, and bug fixes**

Reference: Cisco Lifecycle Services Advanced Security Course - Operate Phase

---

**QUESTION 113:**

Where are the current escalation procedures of the customer typically documented?

- A. Security Readiness Assessment
- B. Preliminary Discovery Document
- C. High Level Design
- D. Business Requirements Document
- E. None of the above

Answer: A

Explanation:

Plan > Security Readiness Assessment

PREPARE

### **Lesson 3: Security Readiness Assessment**

#### **Assess Existing Software Operation Procedures**

Assess Technical Support Requirements and Escalation Procedures

Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

#### **QUESTION 114:**

Which activity is conducted by using CSA release notes as a resource?

- A. Fine Tune the Custom Policy
- B. Install S/W and Achieve Connectivity
- C. Determine CSA Feature and Function Design Specifications
- D. Implement Policies and Groups
- E. None of the above

Answer: B

Explanation:

#### **Install Software and Achieve Connectivity - Tasks**

**Review CSA Install Guide, User Guide, and Release Notes**

**Install the CSA Management Console(s)**

**Install the Database, VMS Server, and CSA Management Center**

**Ensure network connectivity is met between the CSA Management Center and end-user workstations.**

---

#### **QUESTION 115:**

Which activity is conducted as part of the Security Readiness Assessment?

- A. Perform Preliminary Gap Analysis
- B. Document Location of Legacy Equipment

- C. Assess Existing Software Operating Procedures
- D. Document Logical-Level Functionality
- E. Assess and Document Infrastructure Requirements for the Proposed Solution
- F. None of the above

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

**QUESTION 116:**

Which partner benefit is associated with executing a comprehensive System Acceptance Test Plan?

- A. Ensuring tools and procedures are in place for operating the solution on an ongoing basis.
- B. Ensuring all necessary hardware and software products are included in the design
- C. Correctly implementing the customer's security policies in security solution configurations
- D. Helping to improve margins and profitability by reducing the possibility of prolonged engagements.
- E. None of the above

Answer: D

Explanation:

By executing a comprehensive acceptance test plan, the details outlining the criteria for acceptance for the advanced security project are clearly defined. This enables the Cisco partner to improve profitability by decreasing the implementation times of the project.

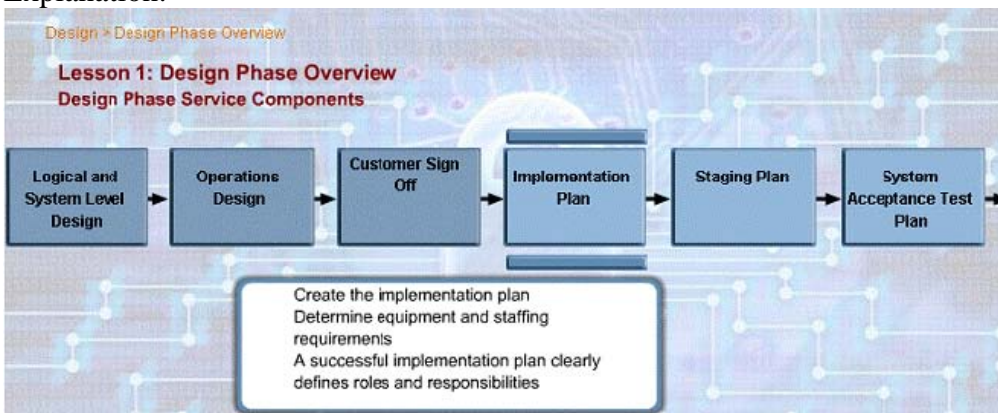
**QUESTION 117:**

Which service component is part of the design phase?

- A. Implementation Plan
- B. High Level Design Development
- C. Project Planning
- D. Site Readiness Assessment
- E. None of the above

Answer: A

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

---

**QUESTION 118:**

Which two tasks are associated with the technology strategy meeting in the prepare phase? (Choose two)

- A. Document the Customer's Current and Future Technology Projects
- B. Assess Current Security Management Procedures
- C. Document Security Policy Requirements
- D. Determine the Security Solution Feature and Function
- E. Identify a Set of Systems That Will Be Protected in a Pilot Implementation Based upon Guidelines
- F. None of the above

Answer: A, C

Explanation:



Prepare > Technology Strategy Development **PREPARE** **PLAN**

**Lesson 3: Technology Strategy Development**

**Technology Strategy Meeting - Tasks**

Click a bubble below to learn about the topics covered in the Technology Strategy Meeting

1. Document the customer's current and future technology projects.

2 4 5 7 8 10 11 12 13

Prepare > Technology Strategy Development **PREPARE** **PLAN**

**Lesson 3: Technology Strategy Development**

**Technology Strategy Meeting - Tasks**

Click a bubble below to learn about the topics covered in the Technology Strategy Meeting

5. Document the security policy requirements.

5 6 9 10 12 13

Reference: Cisco Lifecycle Services Advanced Security Course - Prepare Phase

### QUESTION 119:

For a security solution, which task is associated with the Business Requirements Development service component in the prepare phase?

- A. Review Security Alerts and Notification Requirements
- B. Document Current Topology, Hardware and Software
- C. Document System Level Functionality
- D. Analyze the Security Solution Integration Requirements with Existing Legacy Platforms
- E. Assess Technical Requirements for the Proposed Security Solution
- F. None of the above

Answer: C

Explanation:



HOW TO NAVIGATE THIS COURSE > WHAT ARE CISCO LIFECYCLE SERVICES > NEXT STEPS

PREPARE > PLAN > DESIGN > IMPLEMENT > OPERATE > OPTIMIZE

RECOMMENDED BULLET STEPS TO SUCCESS

# Cisco Lifecycle Services Advanced Security E-learning

Prepare > Business Requirements Development **PREPARE**

## Lesson 2: Business Requirements Development

### Conduct Business Requirements Workshop (BRW) - Tasks

Document System-Level Functionality Security Requirements

Discuss the current system-level design of the network:

- Location of protected assets.
- Physical connections.
- Anticipated physical growth of the network.

PLAN

IMPLEMENT

DESIGN

Page 6 of 10

VIEW AUDIO TEXT SOUND OFF BACK NEXT

Reference: Cisco Lifecycle Services Advanced Security Course - Prepare Phase

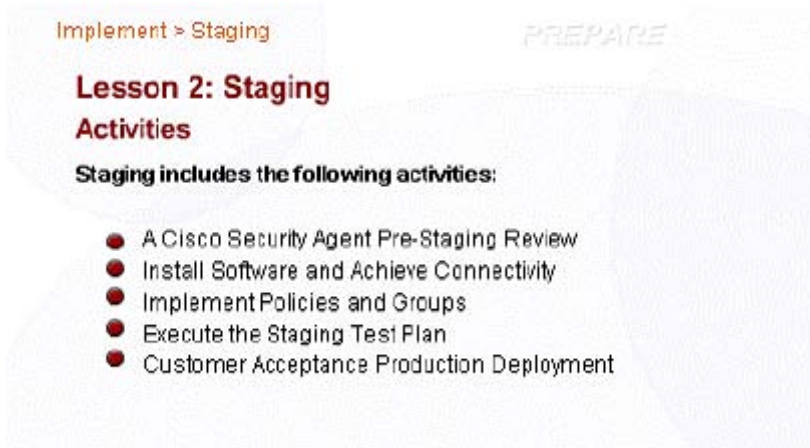
### QUESTION 120:

What describes an activity during the staging process?

- A. Define a Reporting Infrastructure
- B. Verify Policies
- C. Review LAN/WAN Configuration
- D. Execute the Staging Test Plan and Acceptance Test Subset
- E. None of the above

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

---

**QUESTION 121:**

What is the purpose of the Technology Strategy Development service component in the prepare phase?

- A. Create a breakdown of project task and responsibilities.
- B. Create a network diagram that contains network topology and location of each management console.
- C. Create a model network that will allow the customer to see how the proposed security technology solution will work.
- D. Include a statement of work that defines the scope of work to be completed for the proposed security solution
- E. Help identify and document the customer's current network architecture and security policies and create a gap analysis.
- F. None of the above.

Answer: E

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Prepare Phase

---

**QUESTION 122:**

The preliminary technology discovery is an important activity in the prepare phase. Which two tasks are directly associated with this activity? (Choose two)

- A. Document Logical-Level Functionality
- B. Define Feature and Function Requirements for the Proposed Security Solution
- C. Monitor VMS Event Log for Security Events
- D. Perform Preliminary Gap Analysis
- E. Create a Model Network That Will Allow the Customer to See How the Technology Will Function
- F. Document Current Topology, Hardware and Software

Answer: D, F

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Prepare Phase

---

**QUESTION 123:**

Who has the responsibility to act as an advocate for both partner and customer?

- A. Network Operation Center Engineer
- B. Project Manager
- C. Field Engineer
- D. Account Manager
- E. None of the above

Answer: B



Explanation:

HOW TO NAVIGATE THIS COURSE > **WHAT ARE CISCO LIFECYCLE SERVICES** > NEXT STEPS

PREPARE > **PLAN** > DESIGN > IMPLEMENT > OPERATE > OPTIMIZE

RECOMMENDED SKILLS STEPS TO SUCCESS

**Cisco Lifecycle Services Advanced Security E-learning**

Advanced Security > What are Cisco Lifecycle Services

**What does Lifecycle Services Mean for You**

**Project Team**

The project team is comprised of consulting, engineering, and project management resources needed to execute the Prepare, Plan, Design, Implement and Optimize service components. Typical roles included in these phases of the Cisco Lifecycle Services include account manager (AM), systems engineer (SE), field engineer (FE), and project manager (PM).

- Provides a step-by-step approach to successfully sell and deploy technology solutions.
- Provides a methodology to help effectively guide and support customers regarding technical aspects of the new technology.



#### QUESTION 124:

Which service component draws upon the information that is collected throughout the prepare, plan, and design phases?

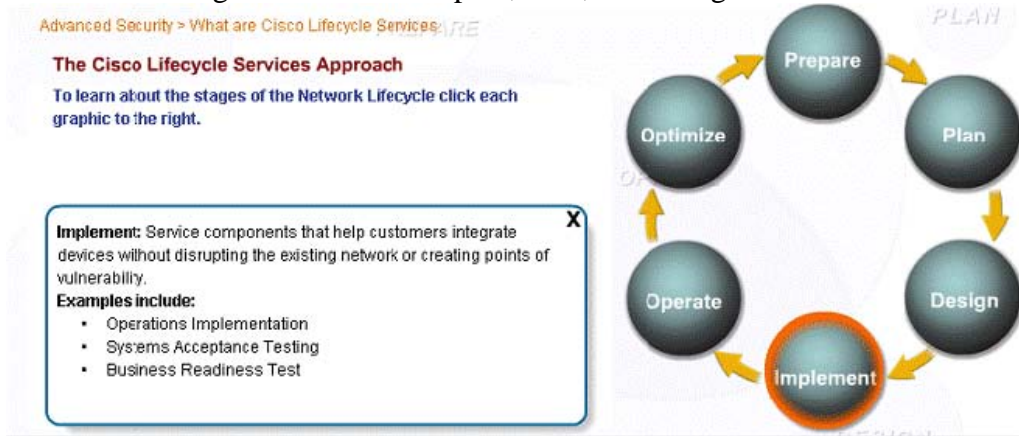
- A. Package and Price Design
- B. System Acceptance Test Plan
- C. Implementation Plan
- D. Staging Plan
- E. None of the above

Answer: C

Explanation:

The PPDIIO life cycle model is a Cisco methodology that defines the continuous lifecycle of services that are required by the end customer. In this model, each service component is built upon the previous components. In this case, the Implement phase uses

the information gathered in the Prepare, Plan, and Design Phases.



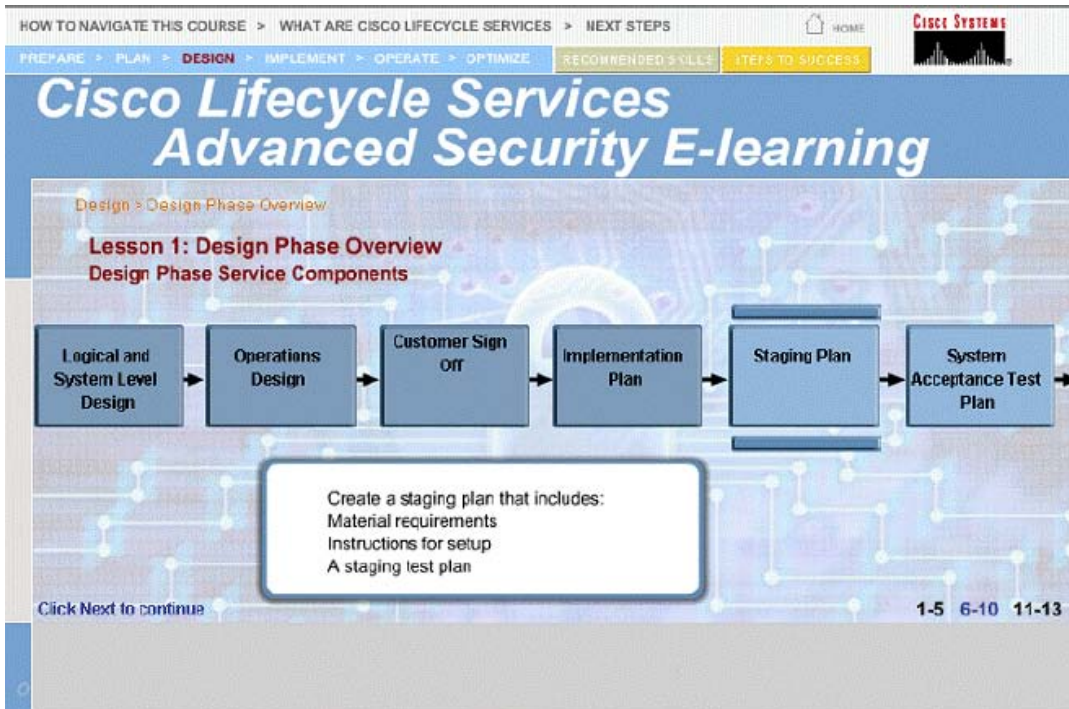
### QUESTION 125:

Which service component in the security solution design phase provides a step-by-step plan detailing the installation activities and tasks to be performed in a controlled environment?

- A. Implementation Plan
- B. Detailed Design Development
- C. Operations Design
- D. Staging Plan Development
- E. None of the above

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Design Phase

#### QUESTION 126:

Policies and procedure guides can be used to help conduct which activity?

- A. Connect the IDS Sensor to the Management Station
- B. Execute Test Cases
- C. Ensure Specified CSA Network Connectivity Requirements Are Met
- D. Add a Hardware-Based Reporting Device into CS-MARS
- E. Develop the CSA Detailed Design
- F. None of the above

Answer: E

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Design Phase Section

### QUESTION 127:

For a security solution, which two tasks are associated with the Business Requirements Development service component? (Choose two)

- A. Document Departmental Business Initiatives Requirements
- B. Perform Preliminary Gap Analysis
- C. Identify Key Stakeholders/Business Owners for the Business Requirements Workshop and Send Invitations
- D. Identify CSA, IPS or MARS System Requirements for Supporting Current Operating System Software
- E. Assess Technical Infrastructure for the Security Solution
- F. Document Current Topology, Hardware and Software

Answer: A, C

Explanation:



Prepare > Business Requirements Development

## Lesson 2: Business Requirements Development

### Preparing for the Business Requirements Workshop - Tasks

Identify key stakeholders to attend the meeting

- Ensure all stakeholders are represented.
- Coordinate business requirements meeting and send invitations to all stakeholders.

Prepare > Business Requirements Development

## Lesson 2: Business Requirements Development

### Conduct Business Requirements Workshop (BRW) - Tasks

Document Vertical Business Initiative Requirements

Document Corporate Initiative Requirements

Document Departmental Initiative Security Requirements

Discuss Business-driven requirements:

- Industry requirements (legal or industry standards)
- Corporate requirements (across multiple function or departments)
- Functional requirements (for specific departments within the organization).

Reference: Cisco Lifecycle Services Advanced Security Online Course - Prepare Phase

---

### QUESTION 128:

In which service component of the operate phase would an escalation notification plan be used?

- A. Change Management
- B. Project Management
- C. Operations Setup
- D. Problem Management

Answer: D

Explanation:

### **Lesson 3: Incident or Problem Management**

#### **Activities**

Incident or Problem Management is a service component that comprises a broad set of interventions to resolve issues as they arise.

Identify and solve recurring incidents using the problem management process

Troubleshoot the problem

Provide upgrades, updates, and bug fixes

Reference: Cisco Lifecycle Services Advanced Security Online Course - Operate Phase

---

#### **QUESTION 129:**

Which task is part of the verify policies activity in a CSA installation?

- A. Selecting an SQL Server
- B. Checking Connectivity Between CSA End User and CSA Management Center
- C. Build CSA agent installation kits to support the data collection process that is required to fine tune the CSA default policies.
- D. Installing the Sensor

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

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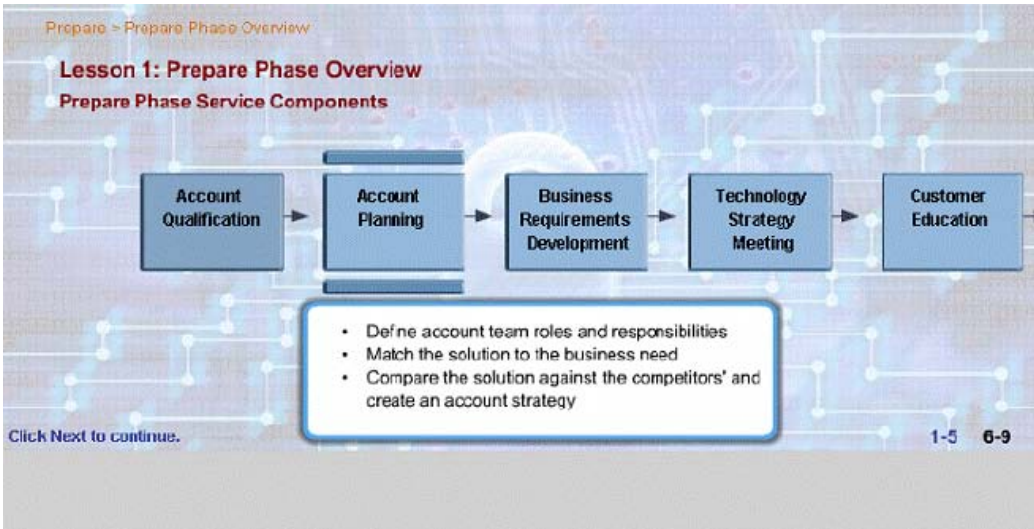
### QUESTION 130:

What is an objective of the Account Planning service component in the prepare phase?

- A. Define the Customer's Security Pain Points
- B. Create a Successful Demonstration of the Proposed Security Solution
- C. Complete a Competitive Analysis
- D. Review the Customer's Security Policy Documents
- E. Review the Customer's Network Topology Maps

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Prepare Phase

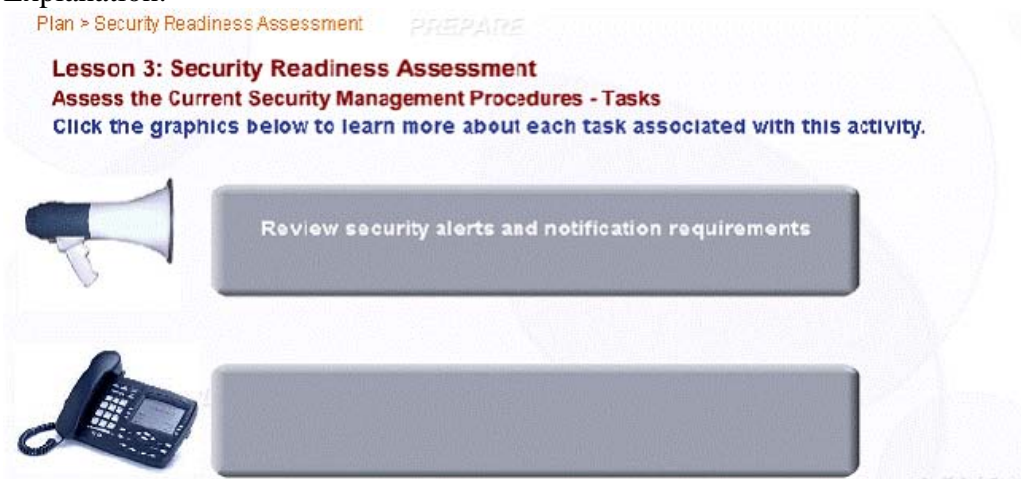
### QUESTION 131:

Which two tasks are conducted as part of the "assess current security management procedures" activity? (Choose two)

- A. Evaluate Escalation Procedure
- B. Review LAN/WAN Configurations
- C. Review Security Alerts and Notification Requirements
- D. Identify Connectivity Requirements
- E. Review and Generate IP Addressing Scheme

Answer: A, C





Explanation:





Plan > Security Readiness Assessment *PREPARE*

**Lesson 3: Security Readiness Assessment**  
**Assess the Current Security Management Procedures - Tasks**  
Click the graphics below to learn more about each task associated with this activity.



Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

**QUESTION 132:**

Which task must be completed during the System Acceptance Test Plan service component?

- A. Customer Signs a "Letter of Understanding" Based on the Design Created
- B. Determine Network Elements That Will Be Tested
- C. Create a Plan to Ensure That All Hardware and Software Functions Are Included
- D. Agreement on the Logistics of the Implementation with the Customer and Stakeholders

Answer: B

Explanation:

Design > System Acceptance Test Plan *PREPARE*

**Lesson 7: System Acceptance Test Plan**  
**Acceptance Test Plan Development - Tasks**



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

---

**QUESTION 133:**

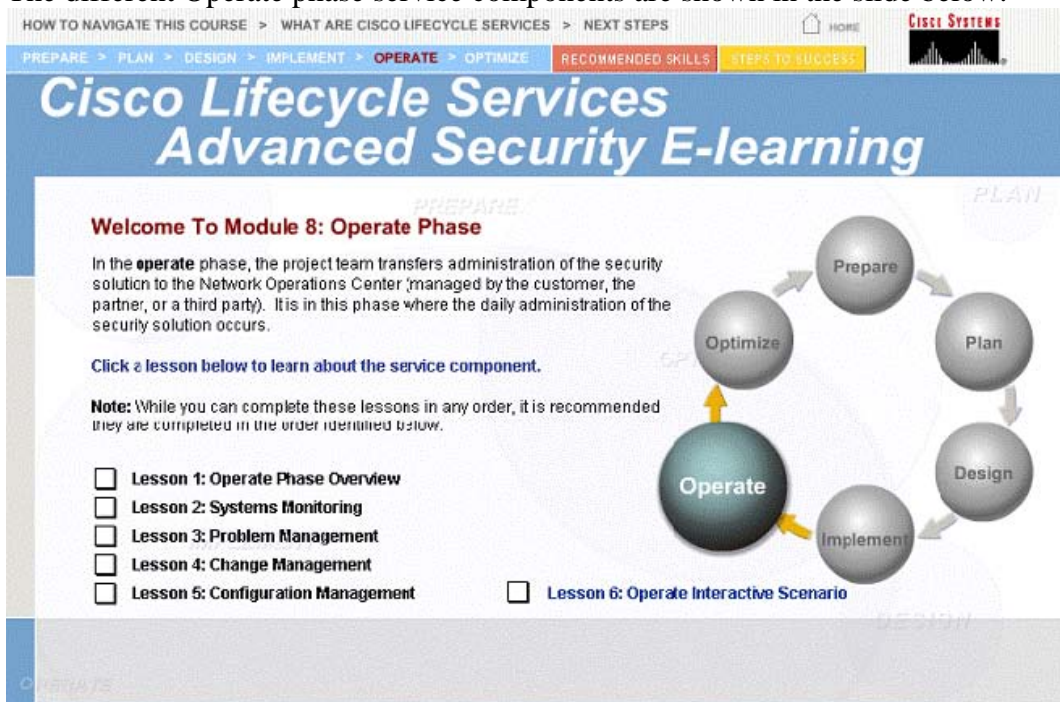
Which service component is in the operate phase?

- A. System Acceptance Test
- B. Operations Design
- C. Configuration Management
- D. Operation Assessment

Answer: C

Explanation:

The different Operate phase service components are shown in the slide below:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Operate Phase

**QUESTION 134:**

Which activity should be finished before creating the security readiness assessment report?

- A. Implementation Plan
- B. Assessment of Current Security Management Procedures
- C. Low Level Design
- D. Technology Strategy Development
- E. None of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Plan Phase

---

**QUESTION 135:**

Which task is conducted in the optimization workshop?

- A. Review Security Solution Network Availability
- B. Conduct User Community/Adoption Absorption Analysis
- C. Review Security Solution Install Guides, Release Notes, and User Guides
- D. Determine Network Elements That Will Be Tested
- E. Verify Network Redundancy
- F. None of the above

Answer: B

Explanation:

Optimize > Business Case Alignment

PREPARE

## **Lesson 2: Business Case Alignment**

### **Optimization Workshop - Tasks**

**Document user-community feature/functionality requirements**

**Conduct user-community adoption absorption analysis**

**Provide audience with a vision of system current and future capabilities and impact**

**Conduct application discovery session**

**Conduct application value assessment**

**Complete Business Case Alignment Section of Optimization Report**

Reference: Cisco Lifecycle Services Advanced Online Security Course - Optimize Phase

---

### **QUESTION 136:**

Which resource is commonly used in the prepare phase of a typical security engagement?

- A. Security Business Requirements Documents
- B. Security Readiness Assessment Template
- C. Security Site Survey
- D. Product Release Notes
- E. Security Installation Guides
- F. Security Project Plan

Answer: A

Explanation:



Prepare > Prepare Phase Overview

### Prepare Phase Service Components Overview

The following are all the service components identified within the prepare phase. Although there are a number of service components within this phase, only those items checked below are further reviewed in lessons within this course.

Account Qualification

High Level Design

Account Planning

Business Case Development

✓ Business Requirements Development

Proposal Development

✓ Technology Strategy Development

Deliver Proposal

Customer Education

Reference: Cisco Lifecycle Services Advanced Security Online Course - Prepare Phase

### QUESTION 137:

When is the escalation procedure template used in the plan phase?

- A. High Level Design Development
- B. Change Management Process
- C. Conduct Site Assessment Gap Analysis
- D. Assess Low Level Design Complexity
- E. Assess Current Security Management Procedures
- F. None of the above

Answer: E

Explanation:

Plan > Security Readiness Assessment

### Lesson 3: Security Readiness Assessment

#### Assess the Current Security Management Procedures - Tasks

Click the graphics below to learn more about each task associated with this activity.



Reference: Cisco Lifecycle Services Advanced Security Online Course - Plan Phase

**QUESTION 138:**

Security management tools and products are selected in which service component?

- A. Physical Design Workshop
- B. Detailed Design Development
- C. Operations Design Development
- D. Feature/Functional Design Workshop
- E. None of the above

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Design Phase

---

**QUESTION 139:**

Which two activities in a MARS implementation should be done before conducting Acceptance Testing? (Choose two)

- A. Assess Existing Software Operation Procedures
- B. Create Rules
- C. Tune for False Positives
- D. Connect the Sensor to the Management Station

Answer: B, C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Implement Phase

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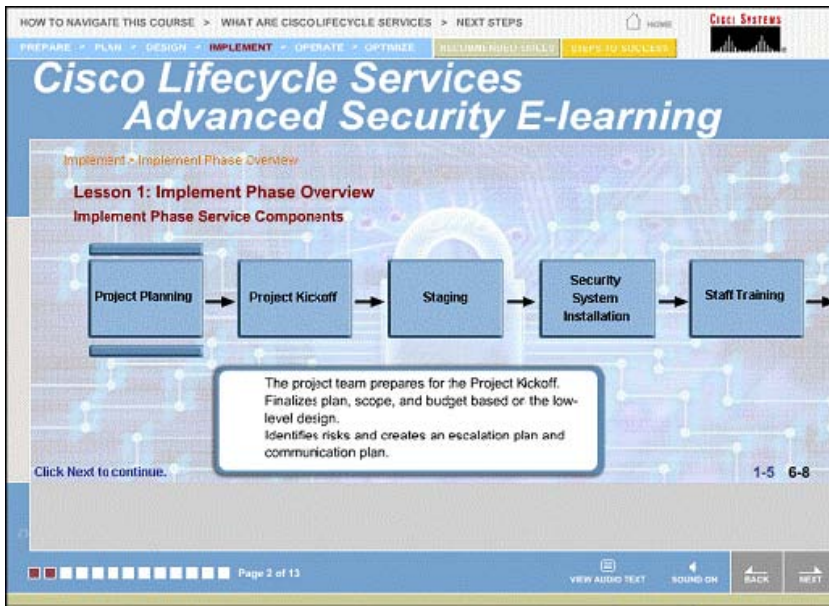
#### QUESTION 140:

Which two service components are performed during the implement phase?  
(Choose two)

- A. Staff Training
- B. Design Review
- C. Security Readiness Assessment
- D. Configuration Management
- E. Project Kickoff
- F. Site Readiness Specification
- G. All of the above

Answer: A, E

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

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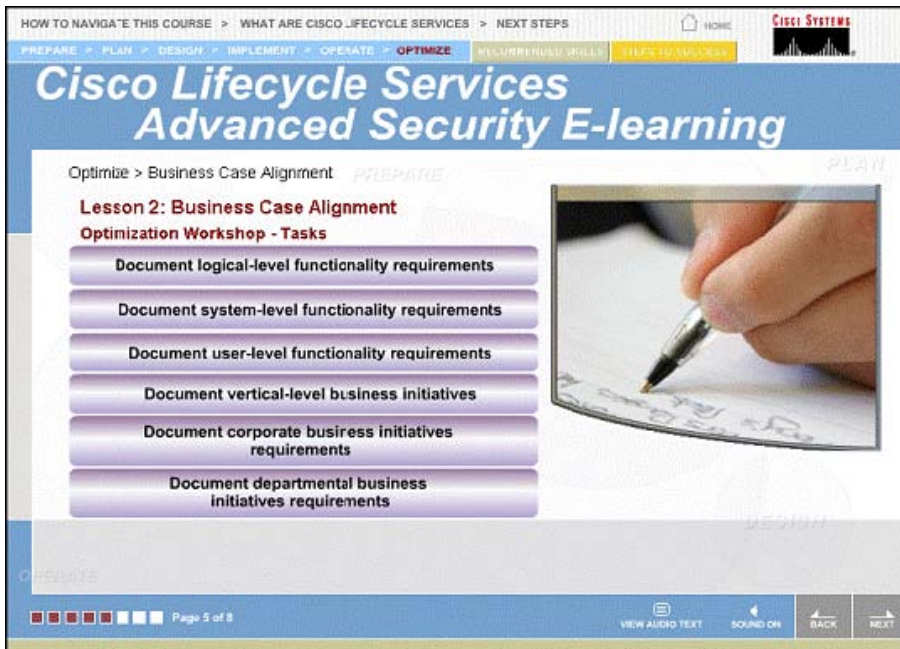
**QUESTION 141:**

Which task is conducted as part of the optimization workshop?

- A. Determine Network Availability/Redundancy Specifications
- B. Document New Corporate Business Initiatives Requirements
- C. Document Systems, Processes, Flow-through, Tools, People, Skills, and Best Practices
- D. Monitor Endpoint Solution System Dashboard, Event Summaries, Graphs, and Alarms
- E. Analyze and Document Hard Dollar, Productivity, and Business Initiative Gains
- F. None of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Online Course - Optimize Phase

#### **QUESTION 142:**

Which service component in the plan phase must be finished before Security Readiness Assessment?

- A. High Level Design
- B. Technology Strategy Assessment
- C. Site Readiness Assessment
- D. Detail Design
- E. None of the above

Answer: C

Explanation:





Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

### QUESTION 143:

Which task is part of the technology strategy meeting in the prepare phase?

- A. Review and Generate a Logical-Level Topology Map
- B. Document Security Policy Requirements
- C. Review LAN/WAN Configurations
- D. Identify Connectivity Requirements
- E. Review Security Alerts and Notification Requirements
- F. None of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Prepare Phase

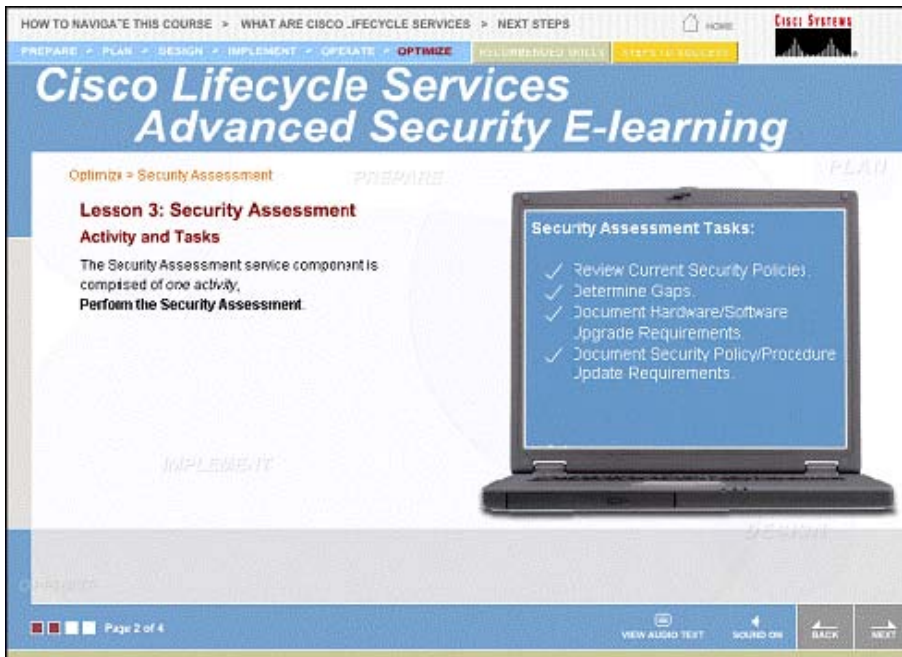
#### QUESTION 144:

What will the Security Assessment service component in the optimize phase help to do?

- A. Identify Changes That Should Be Made to Security Policies, Procedures, or Software/Hardware Products
- B. Gain Customer Agreement for Detailed Security Design Requirements
- C. Ensure Specified CSA Network Connectivity Requirements Are Met
- D. Document New Logical-Level Functionality Requirements for CSA, IPS, or MARS
- E. Document New High Level Training Requirements
- F. None of the above

Answer: A

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Optimize Phase

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#### QUESTION 145:

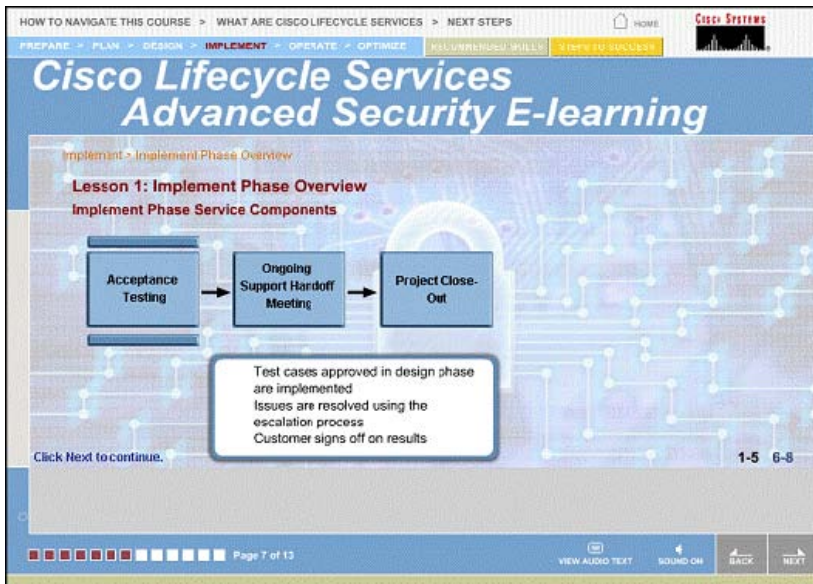
Which service component is typically performed prior to the handover to the customer's operations organization?

- A. Project Close Out
- B. Skill Assessment
- C. Acceptance Testing
- D. Security Check
- E. Systems Integration
- F. None of the above

Answer: C

Explanation:





Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

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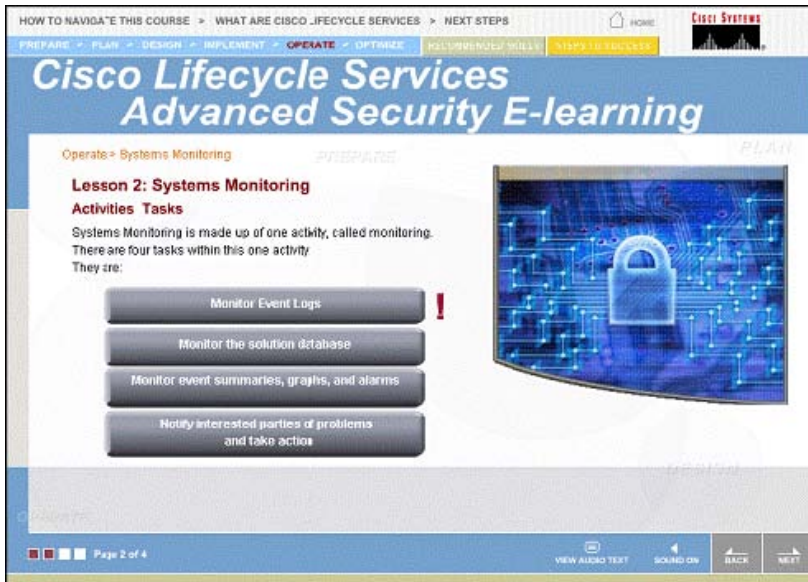
**QUESTION 146:**

In which service component is the electronic notification tool used?

- A. Security Administration
- B. Configuration Management
- C. System Monitoring
- D. Change Management
- E. Operations Setup
- F. None of the above

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Operate Phase

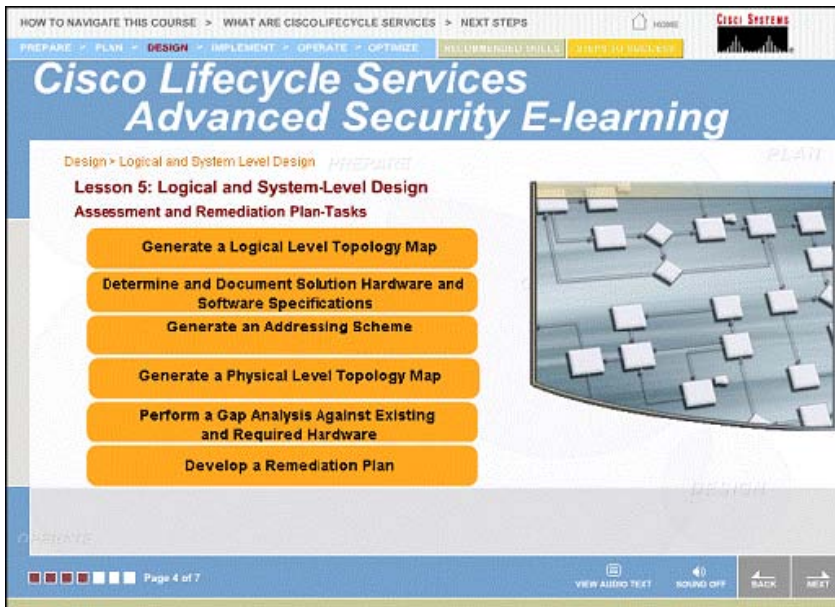
#### QUESTION 147:

Which service component in the prepare phase consists of creating a topology map for the solution and identifying all of the products and services that will be required to implement the security solution?

- A. Site Readiness Assessment
- B. Security Readiness Assessment
- C. Detailed Design Development
- D. System Acceptance Test Development
- E. Account Qualification
- F. High Level Design Development

Answer: F

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

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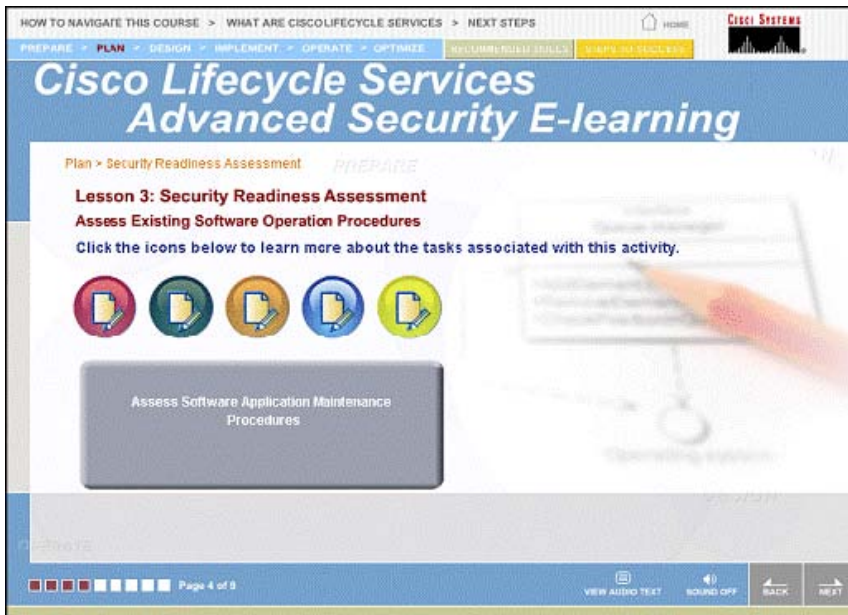
**QUESTION 148:**

What is a key objective of the Security Readiness Assessment?

- A. Assess and Document Infrastructure Requirements for the Proposed Solution
- B. Assess Software Application Maintenance Procedures
- C. Document the Customer's Current and Future Technology Projects
- D. Document Power and UPS Availability
- E. Create a Design Specification Document

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

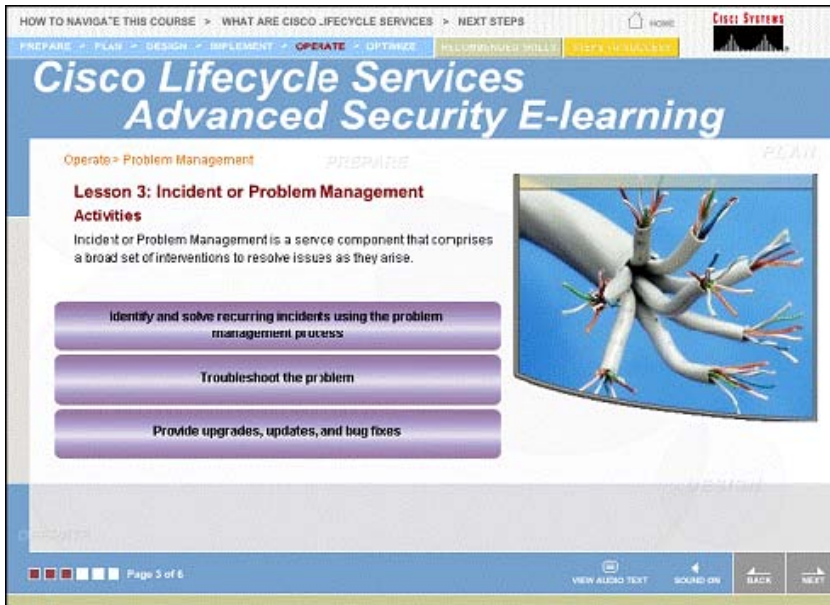
**QUESTION 149:**

Which key task is conducted as part of Problem Management?

- A. Select Fault Management Tools and Products
- B. Provide Software Upgrades, Updates, and Bug Fixes for the Endpoint Solution System
- C. Remotely Backup Endpoint Solution Configuration and Databases
- D. Conduct Move, Adds, and Changes
- E. None of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Operate Phase

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### QUESTION 150:

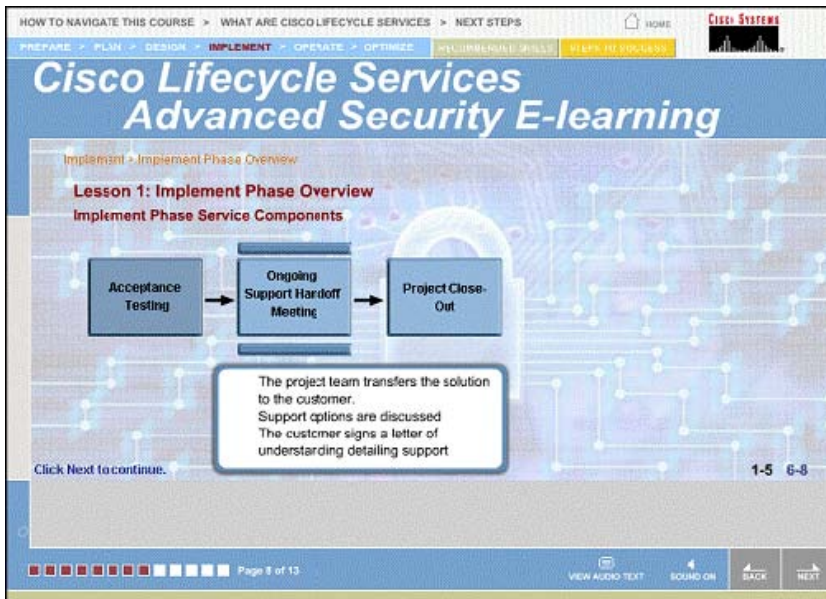
Which task belongs to the Ongoing Support Handoff Meeting?

- A. Develop Operations Implementation Report
- B. Explain How to Open and Track a Case, Explain Who from the Customer Should Open a Case, and What Should Be Done Prior to Opening a Case
- C. Train Operations Staff
- D. Customize Network Ready for Use Template with Installed Feature and Functions
- F. None of the above

Answer: B

Explanation:





Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

### QUESTION 151:

Which resource is the most critical in writing a custom CSA policy?

- A. CSA Reference Customer Policy
- B. CSA Installation Guide
- C. Technology Requirements Document
- D. CSA Agent Profiler
- E. None of the above

Answer: D

Explanation:

The Cisco SA Profiler is a tool that can be used to develop a stringent security policy for an application environment. The primary purpose of the Profiler is to allow the Cisco SA software to analyze endpoints to develop a profile of applications and behaviors in use. Profiler can also be used to automatically generate policies after analyzing the endpoints.

The Profiler strategy is two-fold:

- \* Protect the application from the system
- \* Protect the system from the application

Profiler is a powerful tool that helps understand the endpoint environment based on applications and behaviors present. Using this information, policies can be created that satisfy very stringent security requirements for an application environment.

Reference:

[http://www.cisco.com/en/US/products/ps5923/products\\_white\\_paper0900aecd801163cd.shtml](http://www.cisco.com/en/US/products/ps5923/products_white_paper0900aecd801163cd.shtml)

### QUESTION 152:

Which task may be performed as part of an IPS mode implementation?

- A. Enable and Disable a Rule
- B. Conduct POC Updates
- C. Select an SQL Server
- D. Connect the Sensor to the Management Station

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

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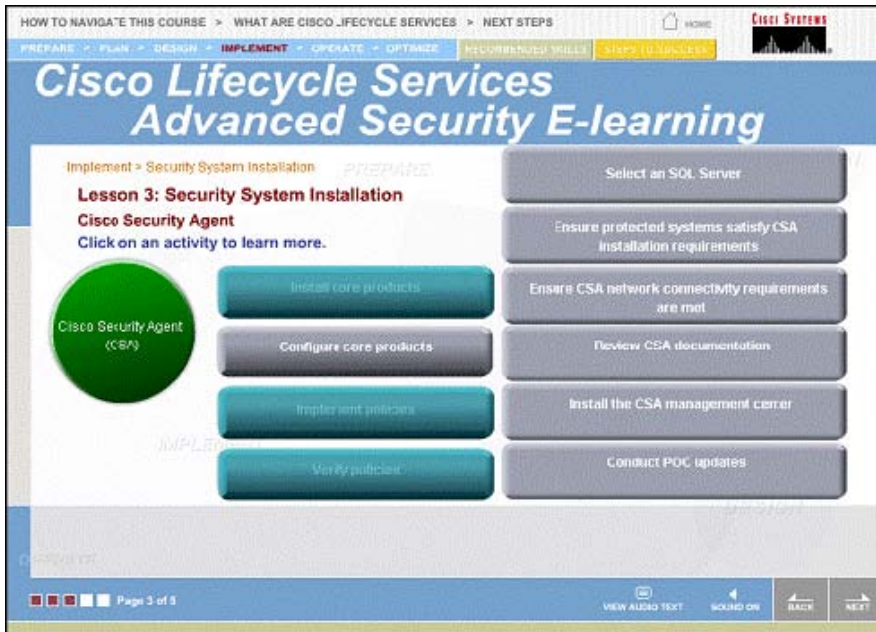
### **QUESTION 153:**

During a CSA implementation, which activity would typically immediately follow core CSA product installation?

- A. Tune Signature Files
- B. Create and Enable Rules
- C. Configure Core Products
- D. Implement Policies
- E. Verify Policies

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

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#### QUESTION 154:

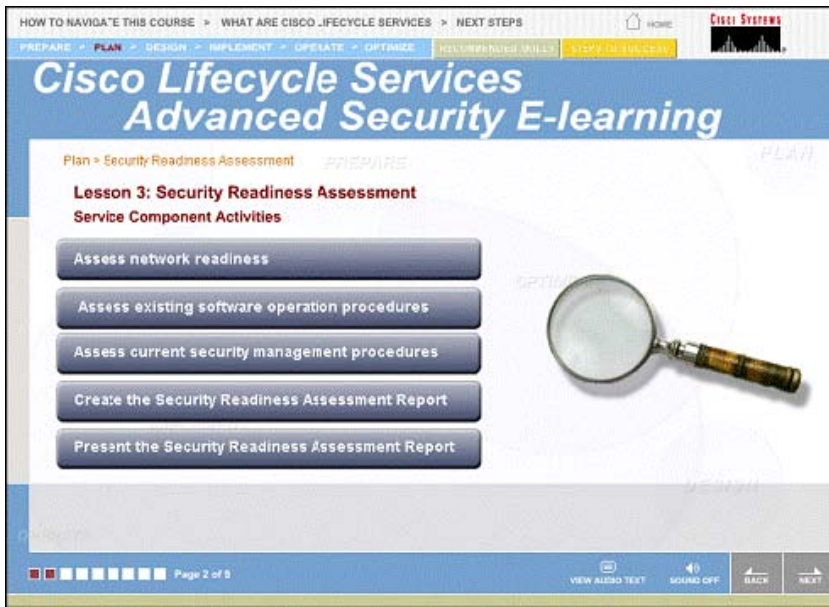
In which service component is the analysis of the customer's current security policies and procedures performed?

- A. Security Readiness Assessment
- B. Site Readiness Assessment
- C. Kickoff Meeting
- D. Detail Design Development

Answer: A

Explanation:





Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

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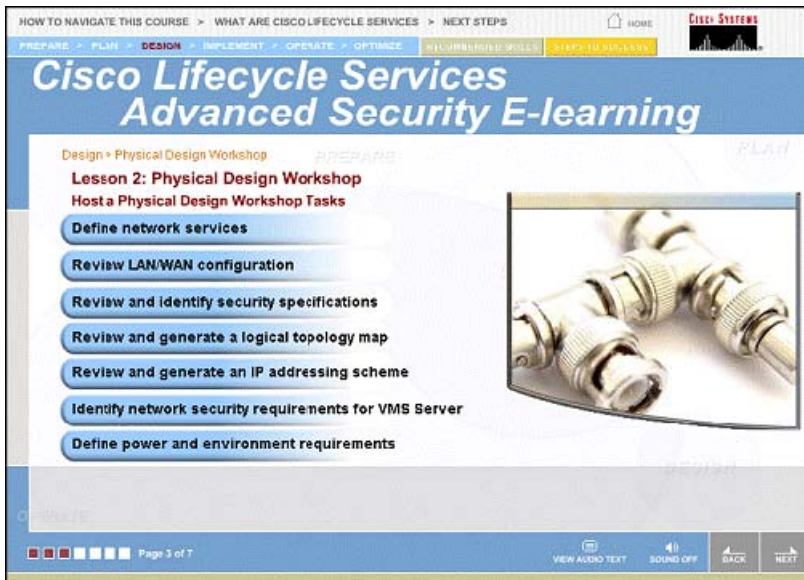
### QUESTION 155:

Which task is conducted during the Physical Design Workshop?

- A. Create Design Specifications Document
- B. Generate a Physical Topology Map
- C. Determine CSA/IDS/IPS/MARS Design Configuration
- D. Review LAN/WAN Configurations

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

---

### QUESTION 156:

Which two key tasks are conducted in the Security Readiness Assessment service component in the plan phase? (Choose two)

- A. Analyze gaps between the current infrastructure and requirements for security solution
- B. Identify network security requirements for VMS servers
- C. Assess technical infrastructure for the security solution
- D. Determine security solution feature and function
- E. Determine security specification for security solution

Answer: A, C

Explanation:

HOW TO NAVIGATE THIS COURSE > WHAT ARE CISCOLIFECYCLE SERVICES > NEXT STEPS

PREPARE > **PLAN** > DESIGN > IMPLEMENT > OPERATE > OPTIMIZE

RECOMMENDED SKILLS > SKIPS TO YOUR LESSON

**Cisco Lifecycle Services Advanced Security E-learning**

Plan > Security Readiness Assessment

**Lesson 3: Security Readiness Assessment**  
Assess Network Readiness - Tasks



Assess network infrastructure for advanced security systems.

Page 3 of 9

VIEW AUDIO TEXT SOUND OFF BACK NEXT

HOW TO NAVIGATE THIS COURSE > WHAT ARE CISCOLIFECYCLE SERVICES > NEXT STEPS

PREPARE > **PLAN** > DESIGN > IMPLEMENT > OPERATE > OPTIMIZE

RECOMMENDED SKILLS > SKIPS TO YOUR LESSON

**Cisco Lifecycle Services Advanced Security E-learning**

Plan > Security Readiness Assessment

**Lesson 3: Security Readiness Assessment**  
Assess Network Readiness - Tasks



Analyze gaps between current infrastructure and requirements for the Advanced Security solution.

Page 3 of 9

VIEW AUDIO TEXT SOUND OFF BACK NEXT

Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

### QUESTION 157:

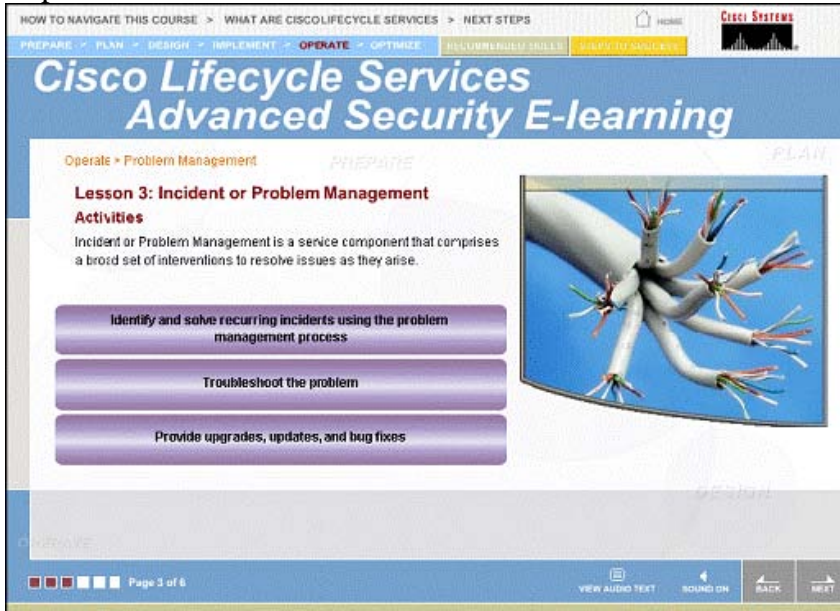
In which service component of the operate phase are incidents analyzed to identify trends?

- A. Security Administration
- B. Incident or Problem Management
- C. Operations Setup

- D. System Monitoring
- F. None of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Operate Phase

---

### QUESTION 158:

Which activity is performed in Security Readiness Assessment?

- A. Survey Facility Site
- B. Assessment and Remediation Planning
- C. Assess Existing Software Operations Procedures
- D. Preliminary Technology Discovery
- E. None of the above

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

### QUESTION 159:

What is a key objective within the Business Case Alignment service component in the optimize phase?

- A. Conduct a discovery workshop
- B. Clearly articulate the customer's pain points and motivation to change
- C. Gather implementation requirements
- D. Present the system readiness assessment report
- E. Conduct an analysis of the customer's security posture after the system has been in operation over time
- F. Document integration/migration requirements for new solution

Answer: E

Explanation:





Reference: Cisco Lifecycle Services Advanced Security Course - Optimize Phase

---

**QUESTION 160:**

DRAG DROP

Your boss at Certkiller , Mrs. Certkiller, is curious about services of the prepare phase. In which order are they delivered?



**Steps, Select from these**

Customer Education

Business Requirements Development

Account Planning

Account Qualification

Technology Strategy Development

Business Case Development

High Level Design Development

Proposal Development

**Steps, place here**

*Place first step here*

*Place second step, if any, here*

*Place third step, if any, here*

*Place fourth step, if any, here*

*Place fifth step, if any, here*

*Place sixth step, if any, here*

*Place seventh step, if any, here*

*Place eighth step, if any, here*

Answer:

Steps, place here

Account Qualification

Account Planning

Business Requirements Development

Technology Strategy Development

Customer Education

High Level Design Development

Business Case Development

Proposal Development

---

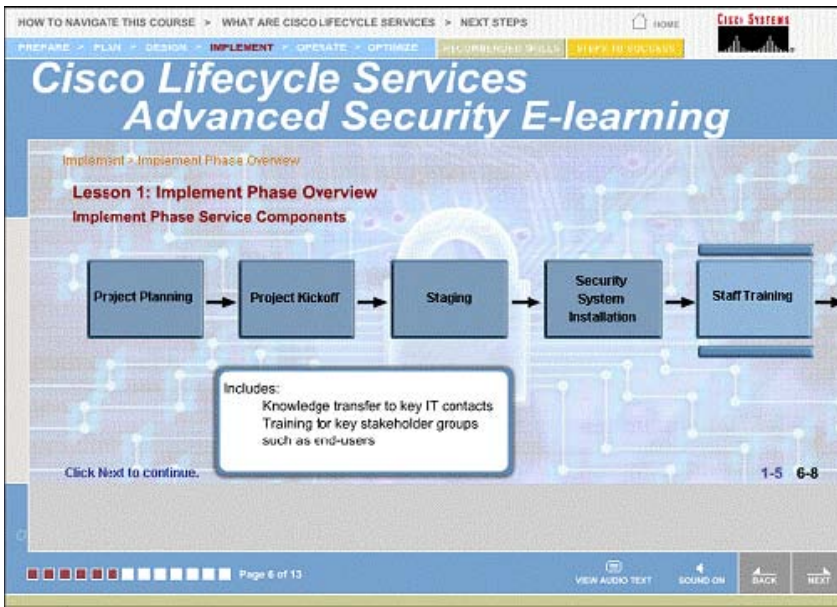
**QUESTION 161:**

What belongs to the implement phase?

- A. Change Management
- B. Operations Setup
- C. Select Fault Management Tools and Products
- D. Staff Training
- E. All of the above

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

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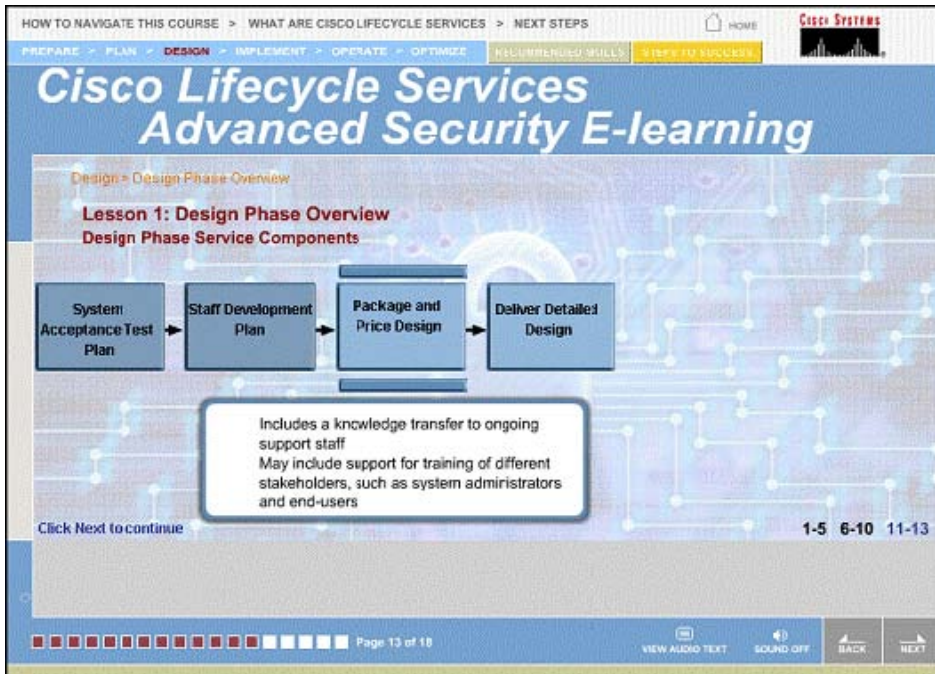
### QUESTION 162:

Which service component in the design phase is conducted after the System Acceptance Test Plan?

- A. Staging Plan
- B. Detailed Design Development: Physical Design Workshop
- C. Detailed Design Customer Signoff
- D. Package and Price Design
- E. Detailed Design Development: Operations Design

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

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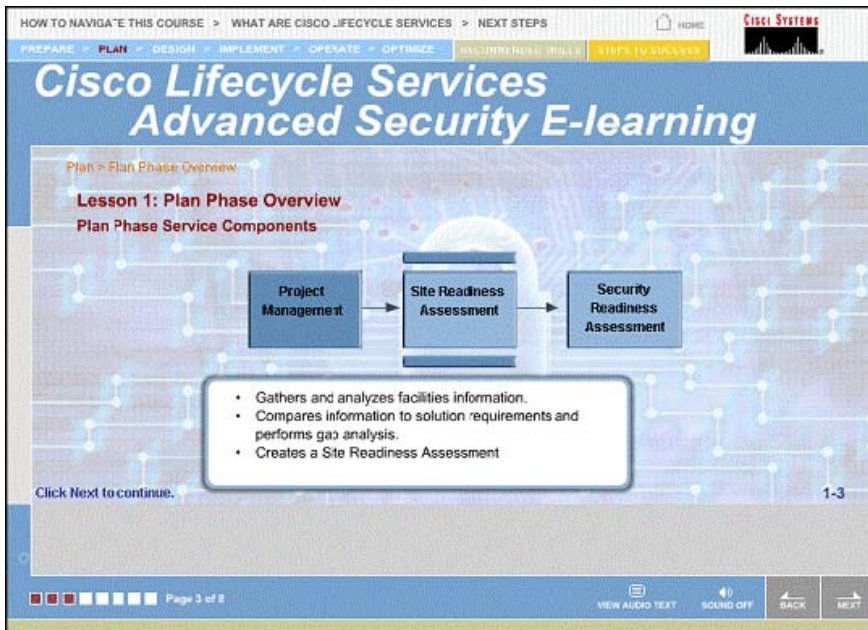
### QUESTION 163:

In which service component are gaps between current infrastructure and requirements for CSA analyzed?

- A. Site Readiness Assessment
- B. High Level Design for CSA
- C. CSA Operations Implementation
- D. Security Readiness Assessment

Answer: A

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

**QUESTION 164:**

Which activity is done in Project Management?

- A. Business Requirements Workshop
- B. Develop Staff Planning Report
- C. Discuss Detailed Design
- D. Confirm Project Roles and Responsibilities

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

**QUESTION 165:**

Which task is conducted as part of the Business Case Alignment in the optimize phase?

- A. Document Systems, Processes, Flow-through, Tools, People, Skills, and Best Practices
- B. Determine Network Availability/Redundancy Specifications
- C. Conduct Network Assessment
- D. Monitor Endpoint Solution System Dashboard Events Summaries, Graphs, and Alarms
- E. List All Security Network Devices to Be Implemented
- F. Analyze and Document Hard Dollar, Productivity, and Business Initiative Gains

Answer: F

Explanation:



Optimize > Business Case Alignment *PREPARE*

## Lesson 2: Business Case Alignment

### ROI Analysis - Tasks

Collect data on customer success criteria

Analyze and document success against measures of success

Reference: Cisco Lifecycle Services Advanced Security Course - Optimize Phase

---

### QUESTION 166:

In which service component of the plan phase are the customers notified about their specific responsibilities for the project?

- A. Proposal Delivery
- B. Account Planning
- C. Project Management
- D. Site Readiness Assessment
- E. None of the above

Answer: C

Explanation:

Plan > Project Management *PREPARE*

## Lesson 2: Project Management

### Kickoff Meeting - Tasks

Confirm project and milestone dates

Confirm project roles and responsibilities

Confirm information to be provided by the customer

Confirm sites and logistics

Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

---

**QUESTION 167:**

The Business Requirements Development service component in the prepare phase can help to document which of the following in a customer environment? (Choose two)

- A. Security Alerts and Notification Requirements
- B. Logical-Level System Functionality
- C. Project Scope and Plan
- D. Physical Topology Maps
- E. System Level Functionality
- F. Security Solution Feature and Function Specifications

Answer: B, E

Explanation:

Prepare > Business Requirements Development

**Lesson 2: Business Requirements Development**

**Conduct Business Requirements Workshop (BRW) - Tasks**

Document Logical-Level Functionality Security Requirements

Discuss the current logical design of the network, including:

- Protected network assets.
- Wireless or remote access.
- Networking interfaces with external parties.
- Design differences between the current and desired state.

Prepare > Business Requirements Development

**Lesson 2: Business Requirements Development**

**Conduct Business Requirements Workshop (BRW) - Tasks**

Document System-Level Functionality Security Requirements

Discuss the current system-level design of the network:

- Location of protected assets.
- Physical connections.
- Anticipated physical growth of the network.

Reference: Cisco Lifecycle Services Advanced Security Course - Prepare Phase

---

**QUESTION 168:**

Which service component is in the plan phase?

- A. Security Readiness Assessment
- B. Operations Planning
- C. Project Milestones
- D. Physical Design Workshop
- E. All of the above

Answer: A

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Plan Phase

**QUESTION 169:**

Which two tasks are parts of conducting a discovery workshop in the Physical Design Workshop service component? (Choose two)

- A. Perform Risk Mitigation
- B. Create a Network Diagram
- C. Discuss the Customer's System Implementation Strategy
- D. Create a Design Specification Document
- E. Define Policies and Groups

Answer: A, C

Explanation:

Design &gt; Physical Design Workshop

PREPARE

**Lesson 2: Physical Design Workshop****Conduct a Discovery Workshop Tasks**

- Discuss the customer's system implementation strategy
- Ensure system platform satisfies the pre-installation requirements for security and performance
- Discuss requirements for the management console
- Identify the SQL Server requirements
- Identify connectivity requirements
- Perform risk mitigation
- Gather implementation requirements

Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

**QUESTION 170:**

Which two key tasks belong to Acceptance Testing? (Choose two)

- A. Get Acceptance from the Customer for the Design and Project Plan
- B. Coordinate Required Customer Involvement
- C. Proof of Concept
- D. Stage Equipment
- E. Tune Policies Further if Needed

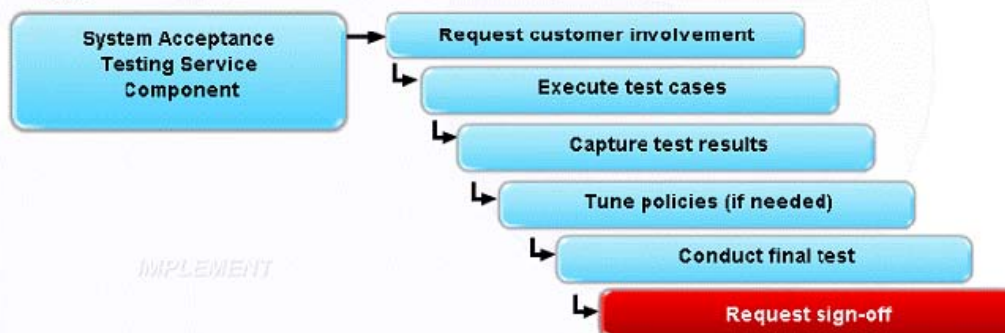
Answer: B, E

Explanation:

Implement &gt; Acceptance Testing

PREPARE

PLAN

**Module 7: Implement Phase****Tasks**

Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase



**QUESTION 171:**

What describes the Business Requirements Development service component in the prepare phase?

- A. Meetings with different customer stakeholders to gather the customer's requirements for the security solution
- B. A process by which the partner can determine if the security solution that is being proposed matches the customer's security requirements
- C. The creation of a topology map for the solution and the identification of products and services that will be required to implement the solution
- D. A process that identifies the customer's security reporting requirements
- E. The creation of a model network that replicates the proposed security solution
- F. None of the above

Answer: A

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Prepare Phase

---

**QUESTION 172:**

Which task is conducted as part of developing a detailed design for IPS or IDS?

- A. Identify SQL Server Requirements
- B. Define Sensor Maintenance Procedures
- C. Review LAN/WAN Configurations
- D. Define Configuration Database Design
- E. All of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

### QUESTION 173:

#### DRAG DROP

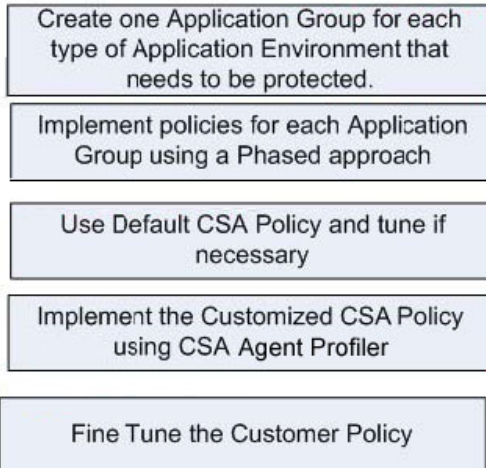
Your boss at Certkiller , Mrs. Certkiller, is curious about flow of events for a CSA policies and groups implementation. What is the correct order?

Steps, Select from these	Steps, place here
Fine Tune the Customer Policy	Place first step here
Implement the Customized CSA Policy using CSA Agent Profiler	Place second step, if any, here
Create one Application Group for each type of Application Environment that needs to be protected.	Place third step, if any, here
Use Default CSA Policy and tune it necessary	Place fourth step, if any, here
Implement policies for each Application Group using a Phased approach	Place fifth step, if any, here

Answer:



**Steps, place here**



---

**QUESTION 174:**

Which task is performed during the development of a detailed design for CSA?

- A. Determine CSA Feature and Function Design Specifications
- B. Define Policies and Groups
- C. Review and Generate an IP Addressing Scheme
- D. Determine Network Availability/Redundancy Specifications
- E. None of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase

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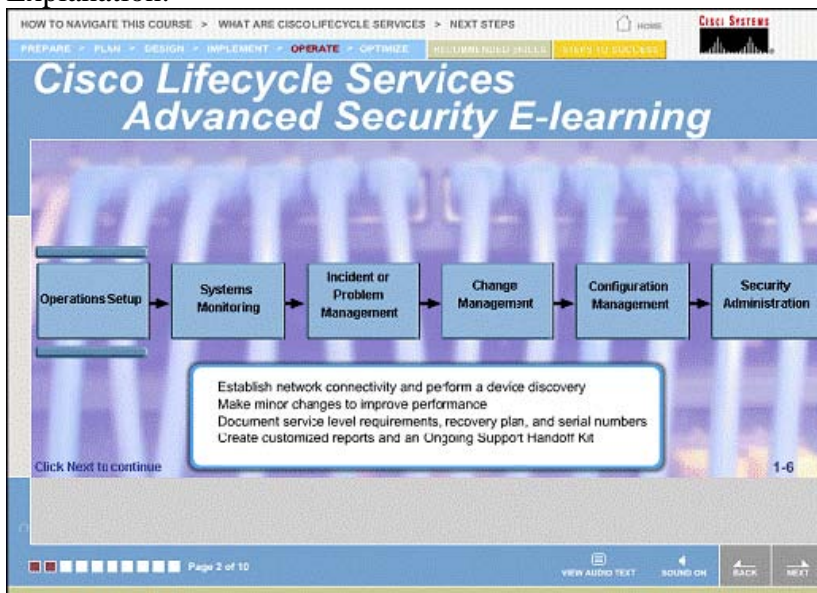
**QUESTION 175:**

Which service component should be executed before Change Management?

- A. Operations Design
- B. Operations Setup
- C. Operation Assessment
- D. Escalation Process
- E. None of the above

Answer: B

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Operate Phase

---

**QUESTION 176:**

What is the first activity that is conducted in an IPS mode implementation?

- A. Fine Tune the Custom Policy
- B. Tune for False Positives
- C. Create a Rule from a Query
- D. Install the Sensor, Schedule a Network Outage Prior to the Installation

Answer: D

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Implement Phase

### QUESTION 177:

Which two tasks are parts of the (CSA) Security System Installation? (Choose two)

- A. Identify a Set of Systems That Will Be Protected in a Pilot Implementation Based upon Guidelines
- B. Determine CSA Feature and Function Design Specifications
- C. Identify SQL Server Requirements
- D. Ensure Specified CSA Network Connectivity Requirements Are Met

Answer: A, D

Explanation:





Reference: Cisco Lifecycle Services Advanced Security Online Course - Implement Phase

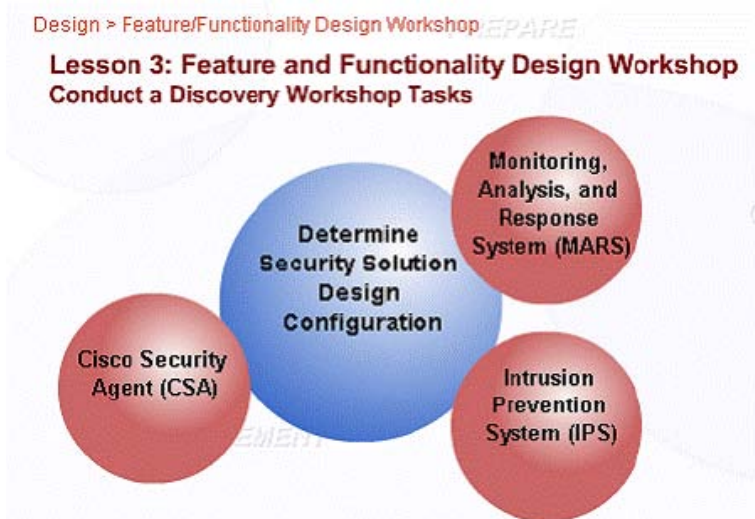
### QUESTION 178:

Which resource is most often used during the Detailed Design Development: Feature/Functionality Design Development?

- A. Site Survey
- B. Acceptance Test Plan
- C. Product Configuration Checklist
- D. System Readiness Assessment Report
- E. Business Requirements Document
- F. All of the above

Answer: C

Explanation:



Reference: Cisco Lifecycle Services Advanced Security Course - Design Phase